

expressions of flowers™

ESSENTIALS



We are delighted to welcome you to the NEW 2012 BloomNet Workroom Manual *expressions of flowers™- essentials.*

This Workroom Manual contains over 250 arrangements for holiday, everyday, roses, plants, tributes, and gift & gourmet to help build your retail sales and wire order volume through out the BloomNet network.

The *expressions of flowers™ – essentials* collection was created with you, the traditional retail flower shop in mind, and offers a wide variety of merchandising opportunities for both holidays and everyday occasions. Each arrangement in the *expressions of flowers™ – essentials* collection can be recreated with ease to assist your designers and ensure customer satisfaction. What's more, our expert design team utilized the most readily available fresh floral varieties and affordable containers, available through either Napco or your local wholesaler, to support the profitability of all BloomNet Florists!

Recipes & Pricing

Each arrangement contains an accurate color image, specific floral arrangement components and quantities in reference to construction materials needed to assist you in recreating each arrangement with ease. Pricing Instructions for calculating Suggested Retail Prices using industry standards & best practices is located on the back inside cover of this Workroom Manual.

Hard Goods

The back section of this Workroom Manual contains a detailed Hard Good Gallery with wholesale product information and the arrangement codes that each container is used to fulfill. To help support for your bottom line, Napco is offering all BloomNet Florists 10% Off* purchases for Napco products featured in the Essentials Collection! Visit www.napcoimports.com & enter Promo Code "ESSENTIALS" at check out. (*Offer not available for pallet shipping and cannot be combined with other promotions. Prices and charges are subject to change without notice. Offer valid until 12/31/12. Void where prohibited).

To apply your Napco purchases to your BloomNet Clearinghouse statement, simply email your Napco Order Confirmation to cs@napcoimports.com.

Resources

For your convenience, visit www.bloomlink.com for an electronic version of the following *expressions of flowers™ – essentials* tools under the "Utilities" Tab on BloomLink:

- **Workroom Manual** – containing detailed recipe instructions and hard good details.
- **Product Detail Summary** – a simple to use Excel spreadsheet containing the arrangement product codes, names, dimensions, Suggested Retail Prices (SRP) and website product copy descriptions.
- **Image Gallery** – complete catalog of the *expressions of flowers™ – essentials* images to use for your website and marketing campaigns!

Florist Quality Care Program

Be sure to review the BloomNet Florist Quality Care Program Manual with your staff which includes standards and guidelines for Sending & Receiving wire orders, as well as useful information for Care & Handling. Please remember to always follow industry "best practices" and recommendations for pricing and care & handling.

From all of us at BloomNet, we hope you enjoy the NEW *expressions of flowers™ – essentials* collection and wish you continued success in building your florist to florist business through the BloomNet Network. Should you have any questions, please contact BloomNet Customer Service at 1-800-BloomNet (1-800-256-6663).

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BF1-11K
Promise of Spring



SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 31975 - 4"H Flower Power Cache Small - Yellow _____
 - 1 Napco 92851 - Bird Pick _____
 - 1/3 Oasis Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Daisy Pom - Yellow _____
 - 4 stems Tulip - White _____
 - 2 stems Monte Casino - Purple _____
 - 1 stem Waxflower - Pink _____

- FOLIAGE:**
- 2 stems Leather Leaf _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
 Arrangement Height 11", Length 9"

BF2-11K
Sunny and Bright



SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29732 - 6.5"H Fluted Vase - Pink _____
 - 1/2 Napco 92887 #9 Breeze, Fruit Punch Ribbon _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Miniature Carnation - Pink _____
 - 3 stems Asiatic Lily - Yellow _____
 - 2 stems Daisy Pom - White _____

- FOLIAGE:**
- 2 stems Salal Tips _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
 Arrangement Height 14", Length 10"

BF3-11K
Thinking of You



SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29732C - 6.5"H Fluted Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Iris - Purple _____
 - 3 stems Carnation - Pink _____
 - 3 stems Viking Pom _____
 - 2 stems Miniature Carnation - Hot Pink _____

- FOLIAGE:**
- 4 stems Leather Leaf _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
Arrangement Height 16", Length 11"

BF4-11K
You're the Best!



SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 31975 - 4"H Flower Power Cache Small - Pink _____
- 1/3 Oasis Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Cushion Pom - White _____
 - 5 stems Tulip - Pink _____
 - 2 stems Statice - Purple _____

- FOLIAGE:**
- 2 stems Leather Leaf _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
Arrangement Height 10", Length 10"

BF5-11K
Iris Medley



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 27638 - 7.75"H Flower Power Vase - Green _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 4 stems Iris - Purple _____
 - 3 stems Gerbera - Orange/Coral _____
 - 3 stems Carnation - Green _____

- FOLIAGE:**
- 2 stems Fatsia Leaf _____
 - 1 stem Salal Tip _____
 - 3 stems Lily Grass _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 27", Length 13"

BF6-11K
Oh Happy Day!



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 92685 - 8"H Swirl Glass Vase - Purple _____
- 1 Napco 92887 - #9 Breeze, Fruit Punch Ribbon _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Gerbera - Yellow _____
 - 5 stems Tulip - Purple _____
 - 3 stems Cushion Pom - Green _____
 - 2 stems Statice - Purple _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 12"

BF7-11K
Celebrate the Day



SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Pink _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Asiatic Lily - Yellow _____
 - 5 stems Roses - Hot Pink _____

- FOLIAGE:**
- 2 stems Salal Tip _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
Arrangement Height 13", Length 10"

BF8-11K
Birthday Brilliance



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 92446 - 6"H Glass Rectangle Vase - Clear _____
- 1 Napco 92716 - Ti Leaf Ribbon _____
- 2 Natural Raffia _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Sunflower - Medium _____
 - 2 stems Heather _____
 - 2 stems Button Pom - Green _____
 - 2 stems Spray Roses - Orange _____

- FOLIAGE:**
- 2 stems Salal Tip _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
Arrangement Height 11", Length 12"

BF9-11K

Happy Birthday Garden



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 28681 9.5"L Splitwood Handled Basket - Small _____
 - 1 Napco 92851 - Bird Pick _____
 - 1/2 Oasis Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems Gerbera - Red _____
- 2 stems Statice - Purple _____
- 2 stems Daisy Pom - Lavender _____
- 4 stems Tulip - Yellow _____

FOLIAGE:

- 2 stems Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 13"

BF10-11K

Spice of Life



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 27638 - 7.75"H Flower Power Vase - Orange _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems Roses - Hot Pink _____
- 3 stems Liatris - Purple _____
- 2 stems Asiatic Lily - Orange _____
- 2 stems Button Pom - Yellow _____

FOLIAGE:

- 2 stems Salal Tip _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 12"

BF11-11K
Purple Passion



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 92683 - 5" Glass Cube - Purple _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Spider Mum - Green _____
 - 3 stems Stock - Purple _____
 - 3 stems Roses - Lavender _____
 - 2 stems Hypericum - Green _____

- FOLIAGE:**
- 2 stems Salal Tip _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 8"

BF12-11K
Tea & Roses



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 28073 - 3.25"H Flower Power Tea Cup and Saucer - Green _____
- 1/3 Oasis Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 6 stems Roses - Green _____
 - 2 stems Daisy Pom - Yellow _____
 - 1 stem Monte Casino - White _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 8"

BF13-11K
Fields of Sunshine



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29739S - 9.5"H Glass Gathering Vase - Cobalt _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 4 stems Roses - White _____
 - 2 stems Daisy Pom - Pink _____
 - 3 stems Asiatic Lily - Yellow _____
 - 3 stems Delphenium - Bella Donna _____

- FOLIAGE:**
- 2 stems Salal Tip _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
Arrangement Height 20", Length 12"

BF14-11K
Classic Joy



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco - 27417 - 4"H Blue & White Square Planter _____
- 1/3 Oasis Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Snapdragon - White _____
 - 2 stems Gerbera - White _____
 - 3 stems Roses - Yellow _____
 - 2 stems Carnation - Green _____
 - 2 stems Button Pom - Yellow _____
 - 1 stem Statice - Purple _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - 1 stem Salal Tip _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
Arrangement Height 14", Length 12"

BF15-11K**Contemporary Expressions****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92446 - 6"H Rectangle Glass Vase - Clear _____
- 1 Napco 92716 - Ti Leaf Ribbon _____
- 3 Oasis Floral Green Builion Wire #2620 - Apple Green _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 2 stems Trachelium - Green _____
- 3 stems Liathrus - Purple _____
- 5 stems Tulip - Yellow _____
- 2 stems Spray Roses - Orange _____

FOLIAGE:

- 1 stem Salal _____
- 2 stems Fatsia Leaf _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 17", Length 14"

BF16-11K**Rich 'n Rosy****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29459B - 4" Clear Glass Cube - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems Roses - Coral/Orange _____
- 2 stems Roses - Hot Pink _____
- 2 stems Carnation - Hot Pink _____
- 2 stems Gypsophillia _____

FOLIAGE:

- 1 stem Italian Ruskus _____
- 1 stem Curly Willow _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 8", Length 7"

BF17-11K

Gerbera Party

**SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29460B - 5" Glass Cube - Clear _____
- .5 Napco 92716 - Ti Leaf Ribbon _____
- 1/3 Oasis Foam Brick _____

Total Whsle. Cost: _____
 A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Gerbera - Yellow _____
 - 3 stems Roses - Red _____
 - 3 stems Alstroemeria - Purple _____

- FOLIAGE:**
- 5 stems Lily Grass _____
 - 2 stems Salal Tip _____
- Total Whsle. Cost: _____
 B. Retail = Whsle. Cost x 3.5 _____
 C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 10"

BF18-11K

Sunny Garden Brilliance

**SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92159 - 7"H Passion Vase - Purple _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Carnation - Yellow _____
 - 5 stems Iris - Purple _____
 - 4 stems Solidago - Yellow _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
- Total Whsle. Cost: _____
 B. Retail = Whsle. Cost x 3.5 _____
 C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 10"

BF19-11K
European Garden



SUGGESTED RETAIL PRICE: \$54.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 64212 - 5"H Round Iridescent Potcover - Green _____
 - 3 Natural Raffia _____
 - 1/3 Oasis Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 8 stems Roses - Jade _____
 - 5 stems Hypericum - Brown _____
 - 2 stems Button Pom - Green _____

- FOLIAGE:**
- 10 stems Galax Leaves _____
 - 1 stem Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
Arrangement Height 12", Length 11"

BF20-11K
You're In My Heart



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 92684 - 9.5"H Glass Gathering Vase - Pink _____
 - 1/2 Offray 2394501 - Wamita Fushia #100 Ribbon _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Red _____
 - 2 stems Alstroemeria - White _____
 - 3 stems Spray Roses - Hot Pink _____
 - 3 stems Asiatic Lily - Pink _____

- FOLIAGE:**
- 3 stems Salal Tip _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
Arrangement Height 20", Length 13"

BF21-11K
Mother's Day Garden



SUGGESTED RETAIL PRICE: \$59.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 31972 - 4.75"H Spring Flower Power Cache Medium - Pink _____
 - 1/3 Oasis Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Roses - Pink _____
 - 2 stems Stargazer Lily - White _____
 - 3 stems Tulip - Pink _____
 - 2 stems Heather _____

- FOLIAGE:**
- 2 stems Salal Tip _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
 Arrangement Height 13", Length 11"

BF22-11K
Let the Sunshine In



SUGGESTED RETAIL PRICE: \$69.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 27637 - 4.75"H Flower Power Cache Medium - Yellow _____
 - 1/3 Oasis Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Yellow _____
 - 3 stems Gladiola - Yellow _____
 - 2 stems Asiatic Lily - Yellow _____
 - 5 stems Snapdragon - Yellow _____
 - 2 stems Trachelium - Green _____

- FOLIAGE:**
- 3 stems Lily Grass _____
 - 2 stems Salal Tip _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
 Arrangement Height 20", Length 12"

BF23-11K

Joyful Blooms



SUGGESTED RETAIL PRICE: \$54.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 92683 - 5" Glass Cube - Green _____
- 1.5 Napco Ribbon 92887 - Swiss Dots .875" Lime _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems Lily - Orange _____
- 4 stems Alstroemeria - Purple _____
- 6 stems Roses - Yellow _____

FOLIAGE:

- 2 stems Pittosporum - Green _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 10"

BF24-11K

Blooming Glory



SUGGESTED RETAIL PRICE: \$54.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 92684 - 9.5"H Glass Gathering Vase - Green _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 4 stems Asiatic Lily - Orange _____
- 4 stems Iris - Purple _____
- 5 stems Button Pom - Green _____

FOLIAGE:

- 10 stems Lily Grass _____
- 2 stems Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 21", Length 14"

BF25-11K
Blooms of Beauty



SUGGESTED RETAIL PRICE: \$59.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29497 - 8"H Gathering Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Gerbera - Yellow _____
 - 3 stems Bells of Ireland _____
 - 5 stems Stock - Purple _____
 - 2 stems Hypericum - Green _____

- FOLIAGE:**
- 2 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
 Arrangement Height 20", Length 13"

BF26-11K
And Many More!



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Smithers Oasis Floral E408 - 8"H Grand Glass Cylinder - Clear _____
- 9 Multi-colored Wrappia - Berwick/Offray _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Red _____
 - 3 stems Roses - Orange _____
 - 3 stems Roses - Lavender _____
 - 3 stems Alstroemeria - Red _____
 - 3 stems Alstroemeria - Lavender _____
 - 3 stems Alstroemeria - Orange _____

- FOLIAGE:**
- 1 stem Salal Tip _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
 Arrangement Height 18", Length 12"

BF27-11K
Warmest Wishes



SUGGESTED RETAIL PRICE: \$44.99

A. CONSTRUCTION MATERIALS:

- 1 3.75"H Small Cache - Brown _____
- 1/3 Oasis Foam Brick _____
- 2 Oasis Floral Aluminum Wire - 12 gauge _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Roses - Red _____
 - 3 stems Asiatic Lily - White _____
 - 2 stems Curly Willow _____
 - 2 stems Viking Pom _____
 - 3 stems Cushion Pom - Green _____

- FOLIAGE:**
- 1 stem Pittosporum - Green _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
 Arrangement Height 11", Length 10"

BF28-11K
Garden of Lavender Love



SUGGESTED RETAIL PRICE: \$54.99
 \$64.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- 1 Napco 27638/31969 - 7.75"H Flower Power Vase - Purple _____
- 2 Napco 92887 Ribbon - Fabulous Pattern 1.5" _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 6 stems Roses - Lavender _____
 - 4 stems Alstroemeria - Purple _____
 - 6 stems Spray Roses - Cream/White _____

- FOLIAGE:**
- 2 stems Salal Tip _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
 Arrangement Height 18", Length 12"

BF29-11K
 Forever Well Wishes



SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 31972 - 4.75"H Spring Flower Power Cache Pot - Medium - Yellow _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Carnation - Mauve _____
 - 3 stems Alstroemeria - White _____
 - 5 stems Button Pom - Yellow _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
 Arrangement Height 10", Length 10"

BF30-11K
 Daisy Delight



SUGGESTED RETAIL PRICE: \$44.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29924 - 8"H Swirl Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 6 stems Daisy Pom - White _____
 - 5 stems Spray Roses - Orange _____
 - 7 stems Carnation - Yellow _____
 - 2 stems Statice - Purple _____

- FOLIAGE:**
- 1 stem Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
 Arrangement Height 19", Length 12"

BF31-11K**A Day In the Sun****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Green _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Roses - Orange _____
 - 5 stems Alstroemeria - Yellow _____
 - 3 stems Spray Roses - Hot Pink _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 10"

BF32-11K**Serenity Garden****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 64212 - 5"H Round Iridescent Pot Cover - Brown _____
- 2 Oasis 2738 Beaded Wire - Brown _____
- 1/3 Oasis Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Green _____
 - 3 stems Roses - Purple _____
 - 3 stems Roses - Orange _____

- FOLIAGE:**
- 1 stem Salal Tip _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 10"

BF33-11K
Garden Brilliance



SUGGESTED RETAIL PRICE: \$59.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 28681 - 11.5"L Splitwood Handled Basket - Large _____
 - 1 Oasis Brick Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Asiatic Lily - Yellow _____
 - 4 stems Gerbera - Red _____
 - 4 stems Monte Casino - Purple _____

- FOLIAGE:**
- 1 stem Salal _____
 - 1 stem Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 15", Length 12"

BF34-11K
Pastel Wishes



SUGGESTED RETAIL PRICE: \$49.99
\$59.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- 1 Napco 27637/31972 - 4.75"H Flower Power Cache Medium - Purple _____
 - 1/3 Oasis Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Roses - Lavender _____
 - 4 stems Alstroemeria - Lavender _____
 - 4 stems Carnation - Lavender _____
 - 4 stems Carnation - Hot Pink _____
 - 3 stems Monte Casino - Purple _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 10"

BF35-11K
Country Sunshine



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Yellow _____
- 1 Napco 92887 - Ribbon Breeze, Fruit Punch _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Roses - Red _____
 - 2 stems Viking Pom _____
 - 1 stem Heather - Pink _____
 - 3 stems Hypericum - Green _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 10"

BF36-11K
Upsy-Daisy!



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29782 - 4.5"H White Mug _____
- 1/3 Oasis Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Purple _____
 - 5 stems Tulips - Purple _____
 - 4 stems Daisy Pom - Yellow _____
 - 2 stems Statice - Purple _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10.5", Length 10"

BF37-11K

Cherished Moments

**SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92685 - 8"H Swirl Glass Vase - Green _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Stock - Lavender _____
 - 3 stems Roses - Lavender _____
 - 3 stems Bells of Ireland _____
 - 3 stems Daisy Pom - Lavender _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 12"

BF38-11K

Greeting the Day

**SUGGESTED RETAIL PRICE:** \$59.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 27637/31972 - 4.75"H Flower Power _____
- Cache Medium - Green _____
- 1/3 Oasis Foam 31972 Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 4 stems Gerbera - Orange _____
 - 4 stems Gerbera - Yellow _____
 - 3 stems Gerbera - White _____
 - 3 stems Button Pom - Green _____
 - 2 stems Monte Casino - White _____

- FOLIAGE:**
- 1 stem Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 11"

BF39-11K
Sweetest Honey



SUGGESTED RETAIL PRICE: \$39.99
\$49.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- 1 Napco 31975 - 4.75"H Flower Power Cache Small - Orange _____
- 1/3 Oasis Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems Sunflower - Medium _____
- 6 stems Carnation - Green _____
- 4 stems Roses - Hot Pink _____

FOLIAGE:

- 1 stem Eucalyptus - Seeded _____
- 1 stem Pittosporum _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes GRAND TOTAL (C + Labor) _____

DIMENSIONS:

Arrangement Height 10", Length 11"

BF40-11K
Gentle Wishes



SUGGESTED RETAIL PRICE: \$44.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 92239 - 9"H Classic Garden Vase - Clear _____
- 1 Ribbon Offray - 1015 SFS Gold 1 1/2" _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems Stock - Peach _____
- 5 stems Stock - White _____
- 5 stems Alstroemeria - Orange _____

FOLIAGE:

- 2 stems Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes GRAND TOTAL (C + Labor) _____

DIMENSIONS:

Arrangement Height 19", Length 13"

BF41-11K
Feelin' Good



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

■ 1 Napco 29731 - 8"H Gathering Vase - Basil _____
 Total Whsle. Cost: _____
 A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 5 stems Gerbera - Hot Pink _____
 ■ 7 stems Carnation - Orange _____
 ■ 5 stems Solidago - Yellow _____
 ■ 2 stems Statice - Purple _____

FOLIAGE: ■ 2 stems Salal _____
 Total Whsle. Cost: _____
 B. Retail = Whsle. Cost x 3.5 _____
 C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
 Arrangement Height 17", Length 12"

BF42-11K
Sunshine Garden



SUGGESTED RETAIL PRICE: \$54.99
 \$64.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

■ 1 Napco 31969/27638 - 7.75"H Spring Flower
 Power Vase - Yellow _____
 Total Whsle. Cost: _____
 A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 5 stems Roses - Red _____
 ■ 4 stems Delphenium - Blue _____
 ■ 2 stems Asiatic Lily - Yellow _____

FOLIAGE: ■ 1 stem Salal _____
 ■ 2 stems Italian Ruscus _____
 Total Whsle. Cost: _____
 B. Retail = Whsle. Cost x 3.5 _____
 C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
 Arrangement Height 22", Length 13"

BF43-11KM
Blushing Love



SUGGESTED RETAIL PRICE: \$59.99
\$69.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

■ 1 Napco 92684 - 9.5"H Glass Gathering Vase - Purple _____
Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 3 stems Roses - Red _____
■ 3 stems Roses - Lavender _____
■ 6 stems Alstroemeria - White _____
■ 2 stems Waxflower - Pink _____
■ 8 stems Carnation - Lavender _____

FOLIAGE: ■ 2 stems Salal _____
Total Whsle. Cost: _____
B. Retail = Whsle. Cost x 3.5 _____
C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
Arrangement Height 21", Length 13"

BF44-11KM
Magical Moments



SUGGESTED RETAIL PRICE: \$39.99
\$49.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

■ 1 Napco 29926 - 8"H Rose Vase - Clear _____
Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 5 stems Roses - Hot Pink _____
■ 6 stems Carnation - Pink _____
■ 2 stems Alstroemeria - Lavender _____
■ 3 stems Button Pom - Green _____

FOLIAGE: ■ 1 stem Pittosporum _____
Total Whsle. Cost: _____
B. Retail = Whsle. Cost x 3.5 _____
C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
Arrangement Height 12", Length 10"

BF45-11KL

Opulent Orchids - Deluxe



SUGGESTED RETAIL PRICE: \$59.99 S, \$99.99 DE (shown), \$149.99 DO

A. CONSTRUCTION MATERIALS:

	S	DE	DO		
■	1	0	0	Napco 19441 - Orchid Planter - Small - Terra Cotta	_____
■	0	1	0	Napco 17369 Square Planter - Small - Blue Ceramic	_____
■	0	0	1	Orchid Planter - Large - Terra Cotta	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. PLANT/FOLIAGE:

	S	DE	DO		
■	1	2	3	4" Phalenopsis Orchid Plant - White	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 10% Labor (C x 0.20) _____

LABOR TIME: 5 minutes S, 10 minutes DO/DE
GRAND TOTAL (C + Labor) _____

DIMENSIONS:

Single: Arrangement Height 21", Length 12"
 Deluxe: Arrangement Height 25", Length 15"
 Double: Arrangement Height 25", Length 17"

NOTE:

Cover plant base with moss



BF45-11KS (Single)



BF45-11KL (Deluxe)



BF45-11KD (Double)

BF47-11KM

Plants-A-Plenty



SUGGESTED RETAIL PRICE: \$44.99 S, \$54.99 M (shown), \$64.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	0	0	8" Tin Planter	_____
■	0	1	1	10" Tin Planter	_____
■	1	1	1	Raffia	_____
■	1	1	1	Butterfly	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FOLIAGE:

	S	M	L		
■	1	0	0	8" Dish Garden	_____
■	0	1	0	10" Dish Garden	_____
■	0	0	1	12" Dish Garden	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 10% Labor (C x 0.20) _____

LABOR TIME: 10 minutes S/M, 15 minutes L
GRAND TOTAL (C + Labor) _____

DIMENSIONS:

Small: Arrangement Height 12", Length 6"
 Medium: Arrangement Height 14", Length 7"
 Large: Arrangement Height 16", Length 8"



BF47-11KS



BF47-11KM



BF47-11KL

BF48-11KM

Bountiful European Dish Garden



SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 M (shown)

A. CONSTRUCTION MATERIALS:

	S	M		
■	1	1	Napco 28681 - 11.5"L Splitwood Handled Basket - Large	_____
■	1	1	Natural Raffia	_____
			Total Whsle. Cost:	_____
			A. Retail = Whsle. Cost x 2.5	_____

B. FOLIAGE:

	S	M		
■	1	0	8" Blooming Plant Dish Garden	_____
■	0	1	10" Blooming Plant Dish Garden	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

LABOR CHARGE: 10% Labor (C x 0.20) _____

LABOR TIME: 10 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 6"
 Medium: Arrangement Height 14", Length 7"



BF48-11KS



BF48-11KM

BF48-11KL

Bountiful European Dish Garden



SUGGESTED RETAIL PRICE: \$69.99 L (shown), \$99.99 LL

A. CONSTRUCTION MATERIALS:

	L	LL		
■	1	1	Napco 28681 - 11.5"L Splitwood Handled Basket - Large	_____
■	1	0	Natural Raffia	_____
■	0	1	Sheer Ribbon - Purple and Green	_____
			Total Whsle. Cost:	_____
			A. Retail = Whsle. Cost x 2.5	_____

B. FOLIAGE:

	L	LL		
■	1	0	12" Blooming Plant Dish Garden	_____
■	0	1	14" Blooming Plant Dish Garden	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

LABOR CHARGE: 10% Labor (C x 0.20) _____

LABOR TIME: 10 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Large: Arrangement Height 16", Length 8"
 Large L: Arrangement Height 18", Length 10"



BF48-11KL



BF48-11KLL

BF49-11KM
Classic Peace Lily



SUGGESTED RETAIL PRICE: \$49.99 S, \$64.99 M (shown), \$99.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Wicker Basket - White	_____
■	1	1	1	Satin Ribbon - Red & Blue	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	1	0	0	Spathiphyllum plant - Small	_____
■	0	1	0	Spathiphyllum plant - Medium	_____
■	0	0	1	Spathiphyllum plant - Large	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 10% Labor (C x 0.20) _____

LABOR TIME: 10 minutes S/M, 15 minutes L
GRAND TOTAL (C + Labor) _____

DIMENSIONS:

Small: Planter measures 22"W x 29"D
 Medium: Planter measures 27"W x 32"H
 Large: Planter measures 31"W x 37"H



BF49-11KS



BF49-11KM



BF49-11KL

BF50-11KS
Classic Joy



SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

■	1	Napco 28072 - 5.5"H Flower Power Bud Vase - Yellow	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■	1	stem Stargazer Lily - White	_____
■	4	stems Hypericum - Green	_____
■	2	stems Matsumoto Aster - Purple	_____

FOLIAGE:

■	1	stem Salal Tip	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
 Arrangement Height 11", Length 10"

BF51-11KS
Citrus Surprise



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 27637 - 4.75"H Flower Power Cache Medium - Purple _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Button Pom - Green _____
 - 5 stems Roses - Orange _____
 - 3 stems Cremons - Yellow _____

- FOLIAGE:**
- 2 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 10"

BF52-11KM
European Garden Bouquet For Spring



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29926 - 8"H Rose Vase - Clear _____
- 3 Natural Raffia _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 4 stems Alstroemeria - Red _____
 - 4 stems Button Pom - Green _____
 - 4 stems Monte Casino - Purple _____
 - 2 stems Sunflower _____
 - 4 stems Tulip - Red _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 10"

BF53-11KM
Today & Everyday



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29926 - 8"H Rose Vase - Clear	_____
■	1	1	1	#3 Purple Satin Offray	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	3	4	5	stems Daisy Pom - Yellow	_____
■	3	4	5	stems Matsumoto - Aster/Bronze	_____
■	2	2	3	stems Statice - Purple	_____
■	3	5	6	stems Alstroemeria - Yellow	_____
■	2	2	3	stems Asiatic Lily - Orange	_____

B. FOLIAGE:

	S	M	L		
■	2	2	3	stems Salal	_____
■	1	1	1	stem Huck	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 11"
Medium: Arrangement Height 15", Length 11"
Large: Arrangement Height 16", Length 12"



BF53-11KS



BF53-11KM



BF53-11KL

BF54-11KM
A Mother's Love



SUGGESTED RETAIL PRICE: \$59.99
\$69.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

■	1	Napco 92446 - 6"H Rectangle Glass Vase - Clear	_____
■	1	Deco Wrap Fine Wrap Solid Light Pink	_____
■	0.33	Pink Ribbon #9 SF Satin 1 Yard	_____
■	1	Green Mesh	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■	2	stems Eryngium	_____
■	2	stems Daisy Pom - Yellow	_____
■	6	stems Rose - Lavender	_____
■	3	stems Trachelium - Green	_____
■	2	stems Statice - Pink	_____

FOLIAGE:

■	2	stems Variegated Pittosporum	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 12"

BF56-11KM

Blooms a Bounty

**SUGGESTED RETAIL PRICE:** \$54.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92239 - 9"H Classic Garden Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Solidago _____
 - 5 stems Carnation - Pink _____
 - 3 stems Kale - Purple _____
 - 3 stems Aster - Purple _____
 - 2 stems Dianthus - Pink _____
 - 3 stems Hypericum - Green _____

- FOLIAGE:**
- 2 stems Huck _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 11"

BF57-11KS

Perfectly Pink

**SUGGESTED RETAIL PRICE:** \$29.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Green _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Stargazer Lily - Pink _____
 - 5 stems Carnation - Pink _____

- FOLIAGE:**
- 2 stems Salal Tips _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 10"

BF59-11KM

Harmony, Serenity & Style



SUGGESTED RETAIL PRICE: \$44.99

A. CONSTRUCTION MATERIALS:

- 1 Square Oasis Onyx Plastic Container (Oasis Floral Spirit Collection) _____
 - 1 1/3 Brick of floral foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Dendrobium Orchid - Purple _____
 - 3 stems Roses - Orange _____
 - 3 stems Green Ball _____
 - 2 stems Equisetum - Rainbow _____

- FOLIAGE:**
- 1 stem Salal _____
 - 1 stem Kiwi Branch _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 12"

BF60-11KM

Autumn Surprise



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 - Napco 29459B - 4" Glass Cube Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Daisy - Orange _____
 - 3 stems Roses - Red _____
 - 2 stems Roses - Orange _____
 - 2 stems Solidago - Yellow _____

- FOLIAGE:**
- 1 stem Italian Ruscus _____
 - 1 stem Curly Willow _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 10"

BF61-11KM

Autumn European Garden

**SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 64212 - 5"H Round Iridescent Pot Cover - Brown _____
 - 0.33 Oasis Brick Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Rose - Yellow _____
 - 3 stems Hypericum - Orange _____
 - 2 stems Mum - Bronze _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - 2 stems Fall Leaves _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes GRAND TOTAL (C + Labor) _____

DIMENSIONS:

Arrangement Height 10", Length 10"

BF62-11KM

Autumn Spice of Life

**SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 27638 - 7.75"H Flower Power Vase - Yellow _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Roses - Orange _____
 - 2 stems Asiatic Lily - Yellow _____
 - 2 stems Mum - Bronze _____

- FOLIAGE:**
- 2 stems Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes GRAND TOTAL (C + Labor) _____

DIMENSIONS:

Arrangement Height 17", Length 10"

BF63-11KM

All Orange For You



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Orange _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Asiatic Lily - Orange _____
 - 2 stems Roses - Orange _____

- FOLIAGE:**
- 1 stem Salal Tip _____
 - 1 stem Fall Oak Leaves _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 10"

BF64-11KM

Autumn European Garden Bouquet



SUGGESTED RETAIL PRICE: \$44.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29926 - 8"H Rose Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Gerbera - Bi-color Yellow _____
 - 3 stems Roses - Red _____
 - 3 stems Alstroemeria - Orange _____

- FOLIAGE:**
- 2 stems Salal _____
 - 1 stem Fall Oak Leaves _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 15", Length 13"

BF66-11KM

Winter European Garden Bouquet

**SUGGESTED RETAIL PRICE:** \$44.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 92684 - 9.5"H Glass Gathering Vase - Green	_____
■ 0.33 Plaid Ribbon	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■ 3 stems Roses - Red	_____
■ 2 stems Alstroemeria - White	_____
■ 3 stems Fuji Mum - White	_____
■ 3 stems Spray Roses - White	_____

FOLIAGE:

■ 1 stem Pittosporum - Variegated	_____
■ 1 stem Christmas Greens	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 18", Length 15"

BF67-11KM

Holiday Greetings

**SUGGESTED RETAIL PRICE:** \$54.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 92683 - 5" Glass Cube - Red	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■ 3 stems Roses - Red	_____
■ 2 stems Stargazer Lily - White	_____
■ 3 stems Snapdragons - Burgundy	_____
■ 2 stems Hypericum - Green	_____

FOLIAGE:

■ 1 stem Pine	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 9", Length 10"

BF68-11KM

Holiday Happiness

**SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29732C - 6.5"H Glass Fluted Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 4 stems Daisy Mums - White _____
 - 5 stems Carnation - Red _____
 - 2 stems Gyposphila (Baby's Breath) _____
 - 3 stems Roses - White _____

- FOLIAGE:**
- 1 stem Salal _____
 - 1 stem Christmas Green _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 15"

BF69-11KM

Naughty & Nice Bouquet

**SUGGESTED RETAIL PRICE:** \$44.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 44016 - Cache - Small - Terra Cotta _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Roses - Red _____
 - 5 stems Roses - White _____
 - 2 stems Button Pom - Green _____
 - 2 stems Mini Carnation - Burgundy _____

- FOLIAGE:**
- 1 stem Winter Greens _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 11"

BF70-11KM

European Garden Bouquet for Holiday

**SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 64212 - 5"H Round Pot Cover - Green	_____
■ 0.5 Berry	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS: ■ 5 stems Roses - Red	_____
■ 3 stems Spray Roses - White	_____
■ 2 stems Button Pom - Green	_____

FOLIAGE: ■ 1 stem Winter Greens	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20%	Labor (C x 0.20)	_____
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LABOR TIME: 15 minutes	GRAND TOTAL (C + Labor)	_____
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DIMENSIONS:

Arrangement Height 12", Length 11"

BF72-11KM

Sweetest Love Bouquet

**SUGGESTED RETAIL PRICE:** \$29.99

\$39.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

■ 1 Napco 28071 - 5.5"H Spring Power Bud Vase - Cream	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS: ■ 2 stems Asiatic Lily - White	_____
■ 3 stems Roses - Red	_____

FOLIAGE: ■ 2 stems Salal	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20%	Labor (C x 0.20)	_____
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LABOR TIME: 15 minutes	GRAND TOTAL (C + Labor)	_____
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DIMENSIONS:

Arrangement Height 12", Length 10"

BF73-11KM

Three's A Charm Bouquet



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29459B - 4" Glass Cube - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 1 stem Curly Willow _____
 - 2 stems Gypsophila (Baby's Breath) _____
 - 3 stems Roses - Red _____

- FOLIAGE:**
- 1 stem Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
Arrangement Height 9", Length 9"

BF74-11KM

A Bushel & A Peck Bouquet



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 64091 - 5"H Bushel Pot Cover - Pink _____
- 1/3 Floral Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Cushion Mum - White _____
 - 1 stem Statice - Purple _____
 - 3 stems Roses - Red _____
 - 2 stems Spray Roses - Pink _____

- FOLIAGE:**
- 2 stems Leather _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
Arrangement Height 10", Length 9"

BF75-11KM**I Heart U Bouquet****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 31972 - 4.75"H Spring Flower Power Cache' - Pink _____
 - 1/3 Floral Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 5 stems Carnation - Red _____
- 3 stems Alstroemoria - White _____
- 3 stems Button Mum - Green _____
- 2 stems Spray Roses - Red _____

FOLIAGE:

- 2 stems Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 10", Length 9"

BF76-11KM**Hugs & Kisses Bouquet****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92786 - 7.75"H White Ceramic Pitcher _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems Roses - Red _____
- 3 stems Tulips - Red _____
- 4 stems Daisy - White _____

FOLIAGE:

- 1 stem Limonium _____
 - 1 stem Heather _____
 - 1 stem Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 15", Length 10"

BF77-11KM**A Little Bit of Luck Bouquet****SUGGESTED RETAIL PRICE:** \$29.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Green _____
 Total Whsle. Cost: _____
 A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 5 stems Tulip - White _____
 ■ 3 stems Athos Pom - Green _____
 ■ 1 stem Alstroemeria - White _____

FOLIAGE: ■ 2 stems Leather _____
 Total Whsle. Cost: _____
 B. Retail = Whsle. Cost x 3.5 _____
 C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 9"

BF78-11KM**Pastel Wishes****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 29732C - 6.5"H Fluted Vase - Clear _____
 Total Whsle. Cost: _____
 A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 5 stems Roses - Yellow _____
 ■ 3 stems Carnation - Pink _____
 ■ 3 stems Alstroemeria - Purple _____
 ■ 2 stems Waxflower - Pink _____

FOLIAGE: ■ 3 stems Leather _____
 Total Whsle. Cost: _____
 B. Retail = Whsle. Cost x 3.5 _____
 C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 10"

BF79-11KM

Have a Good Day Bouquet

**SUGGESTED RETAIL PRICE:** \$44.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 29926 - 8"H Rose Vase - Clear	_____
■ .5 Napco 92887 Plaid Ribbon - Pink & Green	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■ 5 stems Roses - Hot Pink	_____
■ 3 stems Spider Mum - Green	_____
■ 3 stems Alstroemeria - Pink	_____
■ 3 stems Button Mum - Green	_____

FOLIAGE:

■ 2 stems Pittosporum - Variegated	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

LABOR CHARGE:

20%	Labor (C x 0.20)	_____
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LABOR TIME:

15 minutes	GRAND TOTAL (C + Labor)	_____
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DIMENSIONS:

Arrangement Height 16", Length 12"

BF80-11K

Lily & Iris Surprise

**SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 29732C - 6.5"H Fluted Vase - Clear	_____
■ 1 YD Offray (1011sfs) Iris #9	_____
■ 1 YD Offray (169430)#9 Asian Yellow Sheer	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■ 5 stems Iris - Purple	_____
■ 2 stems Asiatic Lily - Yellow	_____

FOLIAGE:

■ 3 stems Salal Tips	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

LABOR CHARGE:

20%	Labor (C x 0.20)	_____
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LABOR TIME:

15 minutes	GRAND TOTAL (C + Labor)	_____
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DIMENSIONS:

Arrangement Height 15", Length 10"

BF81-11K

Home is Where the Heart Is



SUGGESTED RETAIL PRICE: \$59.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 92446 - 6" Rectangular Glass Vase _____
 - 1 Napco 92716 - Ti Leaf Ribbon _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems Asiatic Lily - Pink _____
- 3 stems Mini Carnation - Hot Pink _____
- 2 stems Daisy Pom - Yellow _____
- 2 stems Heather _____
- 1 stem Limonium _____

FOLIAGE:

- 2 stems Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20%

Labor (C x 0.20) _____

LABOR TIME: 15 minutes

GRAND TOTAL (C + Labor) _____

DIMENSIONS:

Arrangement Height 16", Length 12"

BF82-11KM

European Garden Bouquet



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

- | | S | M | L | | |
|---|---|---|---|-------------------------------------|-------|
| ■ | 1 | 1 | 1 | Napco 29926 - 8"H Rose Vase - Clear | _____ |
| ■ | 3 | 3 | 3 | Natural Raffia | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | M | L | | |
|---|---|---|---|-----------------------------|-------|
| ■ | 2 | 3 | 5 | stems Alstroemeria - Red | _____ |
| ■ | 1 | 2 | 2 | stems Button Pom - Green | _____ |
| ■ | 2 | 2 | 3 | stems Monte Casino - Purple | _____ |
| ■ | 2 | 3 | 3 | stems stems Sunflower | _____ |
| ■ | 0 | 3 | 5 | stems Roses - Orange | _____ |
| ■ | 2 | 3 | 3 | stems Asiatic Lily - Yellow | _____ |

B. FOLIAGE:

- | | S | M | L | | |
|---|---|---|---|--------------------------------|-------|
| ■ | 2 | 2 | 2 | stems Pittosporum - Variegated | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20%

Labor (C x 0.20) _____

LABOR TIME: 15 minutes

GRAND TOTAL (C + Labor) _____

DIMENSIONS:

Small: Arrangement Height 14", Length 12"
 Medium: Arrangement Height 15", Length 13"
 Large: Arrangement Height 16", Length 14"



BF82-11KS



BF82-11KM



BF82-11KL

BF84-11KM
Pink Petals Bouquet



SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 M (shown), \$54.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L	
■	1	1	1	Napco 29732 - 6.5"H Fluted Vase - Pink _____
				Total Whsle. Cost: _____
				A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

	S	M	L	
■	2	3	4	stems Carnation - Pink _____
■	2	2	3	stems Spray Roses - Hot Pink _____
■	2	3	3	stems Asiatic Lily - Pink _____
■	3	3	4	stems Alstroemeria - Pink _____
■	1	2	3	stems Waxflower - Lavender _____
■	2	2	3	stems Dianthus - Pink _____

B. FOLIAGE:

	S	M	L	
■	2	3	3	stems Salal Tips _____
				Total Whsle. Cost: _____
				B. Retail = Whsle. Cost x 3.5 _____
				C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 11"
Medium: Arrangement Height 15", Length 12"
Large: Arrangement Height 16", Length 13"



BF84-11KS



BF84-11KM



BF84-11KL

BF85-11KM
It's a Beautiful Day Bouquet



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L
\$69.99 (large only)- Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L	
■	1	1	1	Napco 92159 _____
				- 7"H Passion Vase - Purple _____
				Total Whsle. Cost: _____
				A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

	S	M	L	
■	3	3	4	stems Fuji - Green _____
■	3	4	6	stems Roses - Hot Pink _____
■	3	5	5	stems Alstroemeria - Lavender _____
■	2	3	5	stems Gerbera Daisy - Orange _____
■	3	5	0	stems Carnation - Pink _____
■	2	2	3	stems Mini Carnation - Hot Pink _____

B. FOLIAGE:

	S	M	L	
■	2	3	3	stems Salal Tips _____
				Total Whsle. Cost: _____
				B. Retail = Whsle. Cost x 3.5 _____
				C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 11"
Medium: Arrangement Height 15", Length 12"
Large: Arrangement Height 16", Length 13"



BF85-11KS



BF85-11KM



BF85-11KL

BF86-11KM

Lovely Lily & Rose Bouquet-All White



SUGGESTED RETAIL PRICE: \$59.99 S, \$69.99 M (shown), \$79.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29614 - 6"H Cylinder	_____
■	.5	.5	.5	Napco 92716 - Ti Leaf Ribbon	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	3	3	3	stems Trachelium - White	_____
■	3	3	4	stems Asiatic Lily - White	_____
■	4	6	8	stems Roses - White	_____
■	3	5	4	stems Stock - White	_____

B. FOLIAGE:

	S	M	L		
■	2	2	3	stems Salal Tips	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 12"
 Medium: Arrangement Height 13", Length 13"
 Large: Arrangement Height 14", Length 14"



BF86-11KS



BF86-11KM



BF86-11KL

BF87-11KM

Sunny & Smiling Bouquet



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 92786	_____
				- 7.75"H White Ceramic Pitcher	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	3	5	7	stems Roses - Yellow	_____
■	2	3	3	stems Alstroemeria - Yellow	_____
■	2	2	3	stems Asiatic Lily - Yellow	_____
■	2	4	4	stems Spray Roses - Yellow	_____
■	2	3	2	stems Daisies - Yellow	_____

B. FOLIAGE:

	S	M	L		
■	2	2	2	stems Salal Tips	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 12"
 Medium: Arrangement Height 13", Length 13"
 Large: Arrangement Height 14", Length 14"



BF87-11KS



BF87-11KM



BF87-11KL

BF88-11KM

Classic Rose Bouquet in a Pitcher



SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 M (shown), \$69.99 L
 \$59.99 S, \$79.99 M (shown), \$99.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 92786	_____
				- 7.75"H White Ceramic Pitcher	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	9	12	15	stems Roses - Red	_____
■	1	1	2	stems Waxflower - White	_____
■	2	2	2	stems Trachelium - White	_____

B. FOLIAGE:

	S	M	L		
■	2	2	2	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 12"
 Medium: Arrangement Height 13", Length 10"
 Large: Arrangement Height 14", Length 12"



BF88-11KS



BF88-11KM



BF88-11KL

BF89-11KM

European Romance Bouquet



SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 M (shown), \$54.99 L
 \$44.99 S, \$59.99 M (shown), \$64.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29732C	_____
				- 6.5"H Fluted Glass Vase - Clear	_____
■	1	1	1	1416 - 9" Offray Wired Ribbon Gelato	_____
				- Pretty Pink	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	2	2	3	stems Asiatic Lily - Pink	_____
■	1	1	1	stem Waxflower - Lavender	_____
■	3	3	3	stems Alstroemeria - Pink	_____
■	2	3	4	stems Roses - Hot Pink	_____
■	1	3	4	stems Roses - Red	_____

B. FOLIAGE:

	S	M	L		
■	1	2	1	stems Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 13", Length 11"
 Medium: Arrangement Height 14", Length 12"
 Large: Arrangement Height 15", Length 13"



BF89-11KS



BF89-11KM



BF89-11KL

BF90-11KM

Lovely Lily & Rose Celebration Bouquet



SUGGESTED RETAIL PRICE: \$59.99 S, \$69.99 M (shown), \$79.99 L
 \$69.99 S, \$79.99 M (shown), \$99.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29406B - 5" Glass Cube Vase - Clear	_____
■	.5	.5	.5	Napco 92716 - Ti Leaf Ribbon	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	5	8	10	stems Roses - Hot Pink	_____
■	2	2	2	stems Asiatic Lily - Yellow	_____
■	3	3	4	stems Trachelium - Green	_____
■	2	2	2	stems Asiatic Lily - Orange	_____

B. FOLIAGE:

	S	M	L		
■	2	2	2	stems Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 10", Length 10"
 Medium: Arrangement Height 11", Length 11"
 Large: Arrangement Height 12", Length 12"



BF90-11KS



BF90-11KM



BF90-11KL

BF91-11KM

Fresh Fall Daisy Bouquet



SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 M (shown), \$54.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	0	Napco 28681 9.5"L Splitwood Handled Basket - Small	_____
■	0	0	1	Napco 28681 11.5"L Splitwood Handled Basket - Large	_____
■	1	1	1	1/2 Floral Foam	_____
■	1	1	1	Cowee Wire Pick	_____
■	1	1	1	Satin #9 Ribbon - Orange	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	15	20	30	stems Viking Pom - Orange & Bronze Daisy	_____

B. FOLIAGE:

	S	M	L		
■	2	3	3	stem Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 14"
 Medium Arrangement Height 12", Length 16"
 Large: Arrangement Height 12", Length 18"



BF91-11KS



BF91-11KM



BF91-11KL

BF92-11KM

Autumn Celebration Bouquet in a Pitcher



SUGGESTED RETAIL PRICE: \$54.99 M (shown), \$54.99 ED

A. CONSTRUCTION MATERIALS:

	M	ED		
■	1	1	Napco 92786 - 7.75"H White Ceramic Pitcher	_____
■	1	0	Cat Tails Cluster	_____
			Total Whsle. Cost:	_____
			A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	M	ED		
■	3	3	stems Sunflowers	_____
■	5	5	stems Roses - Orange	_____
■	2	2	stems Alstroemeria - Purple	_____
■	3	3	stems Gerbera Daisy - Red	_____
■	2	2	stems Button Pom - Green	_____
■	2	2	stems Hypericum - Red	_____

B. FOLIAGE:

	M	ED		
■	2	2	stems Solidago	_____
■	1	1	stem Salal Tips	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Medium: Arrangement Height 15", Length 12"
ED: Arrangement Height 15", Length 12"



BF92-11KM

BF92-11KED

BF93-11KM

Lovely Lily & Rose Bouquet for Fall



SUGGESTED RETAIL PRICE: \$44.99 S, \$54.99 M (shown), \$64.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29406B - 5" Glass Cube Vase - Clear	_____
■	.5	.5	.5	Napco 92716 - Ti Leaf Ribbon	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	2	2	2	stems Asiatic Lily - Yellow	_____
■	4	5	8	stems Roses - Orange	_____
■	1	2	2	stems Viking Pom	_____
■	1	2	2	stems Asiatic Lily - Orange	_____
■	1	1	2	stems Trachelium - Green	_____

B. FOLIAGE:

	S	M	L		
■	1	2	2	stems Salal Tips	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 13", Length 11"
Medium: Arrangement Height 13", Length 11"
Large: Arrangement Height 13", Length 11"



BF93-11KS

BF93-11KM

BF93-11KL

BF94-11KL

European Garden Bouquet for Fall



SUGGESTED RETAIL PRICE: \$39.99 S, \$59.99 L (shown)

A. CONSTRUCTION MATERIALS:

S	L		
■ 1	1	Napco 29497 - 8"H Gathering Vase - Clear	_____
■ 1	0	Raffia	_____
■ 0	1	Fall Leaves	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

S	L		
■ 2	3	stems Sunflower	_____
■ 3	2	stems Viking Pom	_____
■ 2	3	stems Alstroemeria - Orange	_____
■ 3	3	stems Roses - Red	_____
■ 1	2	stems Asiatic Lily - Orange	_____

B. FOLIAGE:

S	L		
■ 3	2	stems Solidago	_____
■ 2	2	stems Salal Tips	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 15", Length 11"
Large: Arrangement Height 15", Length 12"



BF94-11KS



BF94-11KL

BF95-11KM

Autumn Sophistication



SUGGESTED RETAIL PRICE: \$64.99

A. CONSTRUCTION MATERIALS:

■ 1	Smithers Oasis - 8"H Glass Cylinder - Clear	_____
Total Whsle. Cost:		_____
A. Retail = Whsle. Cost x 2.5		_____

B. FLOWERS:

■ 3	stems Asiatic Lilly - Orange	_____
■ 3	stems Trick - Green	_____
■ 6	stems Roses - Yellow	_____
■ 2	stems Viking Pom - Yellow	_____
■ 3	stems Hypericum - Red	_____
■ 5	stems Lily Grass	_____

FOLIAGE:

■ 2	stems Salal Tips	_____
Total Whsle. Cost:		_____
B. Retail = Whsle. Cost x 3.5		_____
C. SUBTOTAL = A + B		_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 12"

BF96-11KM

Autumn Celebration Cornucopia

**SUGGESTED RETAIL PRICE:** \$59.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92994 - 19" Cornucopia _____
 - 5 Faux Fruit _____
 - 1 Fall Leaves (Cluster) _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 6 stems Roses - Red _____
- 2 stems Viking Pom _____
- 3 stems Trachelium - Green _____
- 2 stems Daisies - Orange _____
- 3 stems Alstroemeria - Yellow _____
- 1 stem Statice - Purple _____
- 2 stems Solidago - Yellow _____

FOLIAGE:

- 2 stems Salal Tips _____
 - 1 stem Eucalyptus Seeded _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 9", Length 10"

BF97-11KM

Lovely Lily & Rose Cube for Holiday

**SUGGESTED RETAIL PRICE:** \$54.99 S, \$64.99 M (shown), \$74.99 L**A. CONSTRUCTION MATERIALS:**

- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 1 | 1 | 1 | Napco 29614 | _____ |
| | | | | - 6"H Glass Cylinder - Clear | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | M | L | | |
|---|---|---|---|----------------------------|-------|
| ■ | 5 | 7 | 9 | stems Roses - Red | _____ |
| ■ | 2 | 3 | 3 | stems Asiatic Lily - White | _____ |
| ■ | 3 | 3 | 4 | stems Star of Bethlehem | _____ |
| ■ | 2 | 2 | 3 | stems Hypericum - Green | _____ |

B. FOLIAGE:

- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 2 | 2 | 2 | stems Christmas Greens | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Small: Arrangement Height 12", Length 12"

Medium: Arrangement Height 13", Length 13"

Large: Arrangement Height 14", Length 14"



BF97-11KS



BF97-11KM



BF97-11KL

BF98-11KM

Holiday Surprise



SUGGESTED RETAIL PRICE: \$54.99

A. CONSTRUCTION MATERIALS:

- 1 Smithers Oasis - 8"H Glass Cylinder _____
 - 2 Plaid Holiday Ribbon _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Gerbera Daisy - Red _____
 - 5 stems Fuji Mum - Green _____
 - 2 stems Alstroemeria - White _____
 - 2 stems Hypericum Red _____
 - 5 stems Roses - Green _____

- FOLIAGE:**
- 3 Salal Tips _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 16", Length 12"

BF99-11KM

Christmas Tradition Centerpiece



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Floral Foam _____
 - 1 10.5"L Double Design Dish _____
 - 6 Ornaments - Silver _____
 - 1 Taper Candles Red Metallic _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Football Mum - White _____
 - 8 stems Carnation - Red _____
 - 3 stems Button Pom - Green _____
 - 2 stems Monte Casino - White _____
 - 3 stems Hypericum - Red _____

- FOLIAGE:**
- 2 stems Christmas Greens _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 8", Length 26"

BF100-11KM

Winter Solstice Centerpiece



SUGGESTED RETAIL PRICE: \$59.99

A. CONSTRUCTION MATERIALS:

- 1 Brick Foam _____
 - 1 10.5"L Double Design Dish _____
 - 2 Taper Candles - Fresh Green _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Trachelium - White _____
 - 6 stems Rose - Cream _____
 - 3 stems Button Pom - Green _____
 - 3 stems Gerbera Daisy - White _____
 - 4 stems Hypericum - Green _____

- FOLIAGE:**
- 1 stem Christmas Greens _____
 - 3 stems Pine Cones _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 8", Length 24"

BF101-11KM

Holiday Happiness Basket



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 92790 - 8"H Willow Basket _____
 - 5 Red Ornaments _____
 - 0.33 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 6 stems Fuji Mum - Green _____
 - 6 stems Carnation - Red _____
 - 3 stems Button Pom - White _____
 - 3 stems Alstroemeria- White _____

- FOLIAGE:**
- 1 stem Christmas Greens _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 12"

BF102-11KM
Holiday Lily & Roses



SUGGESTED RETAIL PRICE: \$59.99 S, \$69.99 M (shown), \$79.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29614 - 6"H Cylinder	_____
■	.5	.5	.5	Napco 92716 - Ti Leaf Ribbon	_____
■	3	3	3	Silver Ornament Cluster	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	3	3	3	stems Trachelium - White	_____
■	3	3	4	stems Asiatic Lily - White	_____
■	3	5	7	stems Roses - White	_____
■	3	4	4	stems Stock - White	_____

B. FOLIAGE:

	S	M	L		
■	2	2	3	stems Salal Tips	_____
■	1	1	1	stem Eucalyptus Seeded	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 12"
 Medium: Arrangement Height 13", Length 13"
 Large: Arrangement Height 14", Length 14"



BF102-11KS



BF102-11KM



BF102-11KL

BF103-11KM
Lovely Lily & Pink Rose Cube



SUGGESTED RETAIL PRICE: \$69.99
 \$79.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

■	1	Napco 29460B - 5"Glass Cube - Clear	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■	3	stems Stargazer - White	_____
■	3	stems Roses - Pink	_____
■	3	stems Roses - Hot Pink	_____
■	3	stems Waxflower - White	_____

FOLIAGE:

■	2	stems Pittosporum - Variegated	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 11"

BF104-11KM
My Rosy Valentine



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L
\$49.99 S, \$59.99 M (shown), \$79.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29926 - 8"H Rose Vase - Clear	_____
■	1	1	1	Satin #9 Ribbon - Red	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	6	8	12	stems Roses - Red	_____
■	4	5	5	stems Alstroemeria - Purple	_____
■	2	3	3	stems Monte Casino - Purple	_____

B. FOLIAGE:

	S	M	L		
■	3	3	3	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 11"
Medium: Arrangement Height 15", Length 12"
Large: Arrangement Height 16", Length 13"



BF104-11KS



BF104-11KM



BF104-11KL

BF104-11KMP
My Rosy Valentine



SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 M (shown), \$69.99 L
\$59.99 S, \$69.99 M (shown), \$89.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 92159 - 7"H Passion Vase - Purple	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	6	8	12	stems Roses - Red	_____
■	4	5	5	stems Alstroemeria - Purple	_____
■	2	3	3	stems Monte Casino - Purple	_____

B. FOLIAGE:

	S	M	L		
■	3	3	3	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 11"
Medium: Arrangement Height 15", Length 12"
Large: Arrangement Height 16", Length 13"



BF104-11KSP



BF104-KMP



BF104-KLP

BF105-11KM

8 oz. Box of Assorted Chocolates



SUGGESTED RETAIL PRICE: \$14.99

A. CONSTRUCTION MATERIALS:

■ 1 Napco 28909 - 8oz Harry London Chocolate _____
Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

BF106-11KM

Add on Bear



SUGGESTED RETAIL PRICE: \$14.99

A. CONSTRUCTION MATERIALS:

■ 1 Napco 16689 - 14"H Brown Bear _____
Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

BF107-11KM

Pink Delight Bouquet



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29732 - 6.5"H Fluted Vase - Pink	_____
■	1	1	1	#9 Ribbon Satin Prty Pk Offray 1116 Gelato	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	2	3	3	stems Roses - Hot Pink	_____
■	2	2	3	stems Gerbera - Pink	_____
■	1	2	2	stems Asiatic Lily - Pink	_____
■	1	2	2	stems Monte Casino - Purple	_____
■	2	2	4	stems Alstroemeria - Pink/White	_____

B. FOLIAGE:

	S	M	L		
■	1	1	2	stems Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 10"
 Medium: Arrangement Height 13", Length 11"
 Large: Arrangement Height 14", Length 12"



BF107-11KS



BF107-11KM



BF107-11KL

BF108-11KM

Bearing My Heart



SUGGESTED RETAIL PRICE: \$49.99
 \$59.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

■	1	Napco 16689 - 14"H Dark Brown Bear	_____
■	1	Napco 28681 - 11.5"L Split Wood Handled Basket - Large	_____
■	1	Brick Floral Foam	_____
■	1	Chenille Stem	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■	2	stems Roses - Red	_____
■	2	stems Roses - Hot Pink	_____
■	3	stems Daisy - Lavender	_____
■	3	stems Monte Casino - White	_____
■	3	stems Mini Carnation - Hot Pink	_____

FOLIAGE:

■	3	stems Pittosporum - Variegated	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 16", Length 16"

BF109-11KM
Basket of Love



SUGGESTED RETAIL PRICE: \$39.99
\$49.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- 1 Napco 28681 - 11.5"L Split Wood Handled Basket - Large _____
 - 1/2 Brick Floral Foam _____
 - 1 #9 Satin Ribbon - Hot Pink _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Red _____
 - 3 stems Roses - Pink _____
 - 2 stems Daisy Pom - Lavender/Purple _____
 - 1 stem Monte Casino - White _____
 - 2 stems Mini Carnation - Hot Pink _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 12"

BF110-11KM
Elegant Rose Wishes



SUGGESTED RETAIL PRICE: \$59.99
\$79.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- 1 Napco 29738 - 9"H Gathering Vase - Ruby _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 12 stems Roses - Red _____
 - 4 stems Monte Casino - White _____

- FOLIAGE:**
- 2 stems Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 20", Length 15"

BF111-11KM
Ever-Budding Romance



SUGGESTED RETAIL PRICE: \$59.99
 \$69.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

■ 1 Napco 92686 - 8"H Ribbed Ginger Vase - Red _____
 Total Whsle. Cost: _____
 A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 6 stems Roses - Red _____
- 1 stem Waxflower - Lavender _____
- 3 stems Alstroemeria - Pink/White _____
- 2 stems Spray Roses - Hot Pink _____
- 1 stem Statice - Purple _____
- 6 stems Carnation - Pink _____

FOLIAGE:

- 2 stems Pittosporum - Variegated _____

Total Whsle. Cost: _____
 B. Retail = Whsle. Cost x 3.5 _____
 C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
 Arrangement Height 17", Length 14"

BF112-11KS
Classic Bud Vase Roses



SUGGESTED RETAIL PRICE: \$19.99 S (shown), \$39.99 L

A. CONSTRUCTION MATERIALS:

	BV	S	L		
■	1	1	1	Napco 92302 - 8"H Bud Vase - Clear	_____
■	0	1	1	Napco 16689 - 14"H Dark Brown Bear	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	BV	S	L		
■	3	1	3	stems Roses - Red	_____
■	2	2	2	stems Monte Casino - White	_____

B. FOLIAGE:

	BV	S	L		
■	1	1	1	stem Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
 Small: Arrangement Height 16", Length 5"
 Large: Arrangement Height 17", Length 5"



BF112-11BV



BF112-11KS



BF112-11KL

BF113-11KM
Multi-color Tulip Bouquet



SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 M (shown), \$69.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 92685	_____
				- 8"H Swirl Vase - Red	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	18	22	26	stems Tulips - Multi-Colored (Red, Purple, Hot Pink)	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 15", Length 13"
Medium: Arrangement Height 15", Length 14"
Large: Arrangement Height 15", Length 15"



BF113-11KS



BF113-11KM



BF113-11KL

BF114-11KM
Elegance Bouquet



SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 M (shown), \$69.99 L
\$59.99 S, \$69.99 M, \$79.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Smithers Oasis	_____
				- 8"H Glass Cylinder	_____
■	.3	.3	.3	Satin #9 Ribbon	_____
				- SFS - Red	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	2	2	3	stems Asiatic Lily - White	_____
■	5	7	7	stems Roses - Red	_____
■	3	3	4	stems Spray Roses - Red	_____
■	4	4	5	stems Carnation - Red	_____

B. FOLIAGE:

	S	M	L		
■	2	2	3	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 12"
Medium: Arrangement Height 15", Length 13"
Large: Arrangement Height 16", Length 14"



BF113-11KS



BF113-KM



BF113-KL

BF115-11KM

Lovely Lavender Bouquet



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L
 \$49.99 S, \$59.99 M (shown), \$69.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 92159	_____
				- 7"H Passion Vase - Purple	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	3	5	7	stems Roses - Lavender	_____
■	3	3	3	stems Alstroemeria - Purple	_____
■	3	3	3	stems Tulips - Purple	_____
■	2	2	2	stems Daisy Pom - Lavender	_____
■	3	3	3	stems Stock - Lavender	_____

B. FOLIAGE:

	S	M	L		
■	2	2	2	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 10"
 Medium: Arrangement Height 15", Length 11"
 Large: Arrangement Height 16", Length 12"



BF115-11KS



BF115-11KM



BF115-11KL

BF116-11KM

You're In My Heart



SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 M (shown), \$69.99 L
 \$69.99 S, \$79.99 M (shown), \$89.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29497	_____
				- 8"H Gathering Vase - Clear	_____
■	.5	.5	.5	#9 Ribbon Satin - Offray	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	8	10	12	stems Roses - Red	_____
■	7	7	7	stems Carnation - Red	_____
■	4	4	4	stems Mini Carnation - Red	_____

B. FOLIAGE:

	S	M	L		
■	2	2	2	stems Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 16", Length 14"
 Medium: Arrangement Height 17", Length 15"
 Large: Arrangement Height 18", Length 16"



BF116-11KS



BF116-KM



BF116-KL

BF117-11KL
Blooms A Beauty



SUGGESTED RETAIL PRICE: \$69.99
 \$89.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- 1 Smithers Oasis - 8"H Glass Cylinder Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Asiatic Lily - Pink _____
 - 3 stems Gerbera Daisy - Red _____
 - 5 stems Roses - Hot Pink _____
 - 4 stems Roses - Red _____

- FOLIAGE:**
- 5 stems Aspidera Lear - Collar _____
 - 6 stems Lily Grass _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
 Arrangement Height 17", Length 12"

BF118-11KM
Contemporary Carnations Bud Vase



SUGGESTED RETAIL PRICE: \$29.99 M, \$39.99 L (shown)

A. CONSTRUCTION MATERIALS:

- | S | M | | |
|-----|---|--|-------|
| ■ 1 | 1 | Napco 28072 - 5.5"H Flower Power Bud Vase - Hot Pink | _____ |
| | | Total Whsle. Cost: | _____ |
| | | A. Retail = Whsle. Cost x 2.5 | _____ |

- B. FLOWERS:**
- | S | M | | |
|-----|---|--------------------------------|-------|
| ■ 5 | 8 | stems Carnation - Hot Pink | _____ |
| ■ 5 | 8 | stems Carnation - Red | _____ |
| ■ 2 | 3 | stems Mini Carnation - Lt Pink | _____ |

- B. FOLIAGE:**
- | S | M | | |
|-----|---|--------------------------------|-------|
| ■ 2 | 2 | stems Pittosporum - Variegated | _____ |
| | | Total Whsle. Cost: | _____ |
| | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
 Small: Arrangement Height 9", Length 7"
 Medium: Arrangement Height 10", Length 8"



BF118-11KS



BF118-KM

BF119-11KM

A Few of My Favorite Things Baskets



SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 M (shown), \$54.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 64091	_____
				- 5"H Bushel Pot Cover - Pink	_____
■	1/3	1/3	1/3	Floral Foam Brick	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	3	3	3	stems Daisy Pom - Lavender	_____
■	2	3	3	stems Daisy Pom - White	_____
■	1	1	2	stems Waxflower - Lavender	_____
■	4	5	7	stems Alstroemeria - Pink	_____
■	5	7	9	stems Carnation - Red	_____

B. FOLIAGE:

	S	M	L		
■	2	2	3	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 10", Length 10"
 Medium: Arrangement Height 11", Length 11"
 Large: Arrangement Height 12", Length 12"



BF119-11KS



BF119-11KM



BF119-11KL

BF120-11KM

Rose Garden Bouquet



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L
 \$49.99 S, \$59.99 M (shown), \$69.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29732	_____
				- 6.5"H Fluted Vase - Pink	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	4	6	8	stems Roses - Red	_____
■	1	1	1	stem Waxflower - Pink	_____
■	3	3	3	stems Trachelium - Green	_____

B. FOLIAGE:

	S	M	L		
■	2	2	2	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 11", Length 8"
 Medium: Arrangement Height 12", Length 9"
 Large: Arrangement Height 13", Length 10"



BF120-11KS



BF120-KM



BF120-KL

BF121-11KM
Spring Fling



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 27637 - 4.75"H Flower Power Cache - Pink _____
 - 1/3 Floral Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 8 stems Alstroemeria - Yellow _____
 - 2 stems Waxflower - Pink _____
 - 3 stems Gerbera Daisy - Pink _____
 - 4 stems Roses - Hot Pink _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - 2 stems Myrtle _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 12"

BF123-11KM
Brilliance Bouquet



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 27637 - 4.75"H Flower Power Cache - Green _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Anthos Pom - Green _____
 - 5 stems Alstroemeria - Purple _____
 - 3 stems Gerbera Daisy - Hot Pink _____
 - 6 stems Roses - Orange _____
 - 3 stems Daisy - Yellow _____

- FOLIAGE:**
- 2 stems Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 12"

BF126-11KL
Bountiful Impressions



SUGGESTED RETAIL PRICE: \$74.99 S, \$94.99 L (shown)

A. CONSTRUCTION MATERIALS:

S	L		_____
■ 1	1	Smithers Oasis - 8"H Glass Cylinder	_____
Total Whsle. Cost:			_____
A. Retail = Whsle. Cost x 2.5			_____

B. FLOWERS:

S	L		_____
■ 4	6	stems Sunflowers	_____
■ 2	2	stems Statice - Purple	_____
■ 3	4	stems Gerbera Daisy - Hot Pink	_____
■ 4	6	stems Roses - Orange	_____
■ 2	2	stems Waxflower - Pink	_____
■ 3	5	stems Roses - Pink	_____

B. FOLIAGE:

S	L		_____
■ 4	4	stems Athero - Green	_____
■ 7	7	stems Aspidera Leaf - Collar	_____
Total Whsle. Cost:			_____
B. Retail = Whsle. Cost x 3.5			_____
C. SUBTOTAL = A + B			_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 16", Length 13"
 Large: Arrangement Height 18", Length 15"



BF126-11KS

BF126-11KL

BF127-11KM
Lovely Lily & Rose Romance Cube



SUGGESTED RETAIL PRICE: \$59.99
 \$69.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

■ 1	Napco 29460B - 5" Glass Cube - Clear	_____
■ 1	Napco 92716 - Ti Leaf Ribbon	_____
Total Whsle. Cost:		_____
A. Retail = Whsle. Cost x 2.5		_____

B. FLOWERS:

■ 3	stems Roses - Red	_____
■ 3	stems Roses - Hot Pink	_____
■ 2	stems Asiatic Lily - White	_____
■ 3	stems Trachelium - White	_____

FOLIAGE:

■ 2	stems Salal	_____
Total Whsle. Cost:		_____
B. Retail = Whsle. Cost x 3.5		_____
C. SUBTOTAL = A + B		_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 10"

BF128-11KM
European Garden for Mom



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L
\$49.99 S, \$59.99 M (shown), \$69.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29497 8" H Gathering Vase - Clear	_____
■	1	1	1	Raffia	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	2	2	3	stems Asiatic Lily - Pink	_____
■	3	5	7	stems Roses - Yellow	_____
■	3	3	3	stems Snapdragon - Yellow	_____
■	1	2	2	stems Waxflower - Pink	_____

B. FOLIAGE:

	S	M	L		
■	2	2	3	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 21", Length 12"
Medium: Arrangement Height 22", Length 13"
Large: Arrangement Height 23", Length 15"



BF128-11KS



BF128-11KM



BF128-11KL

BF129-11KM
Enchanting Moments Bouquet



SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 M (shown), \$69.99 L
\$69.99 S, \$69.99 M (shown), \$79.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 92685 - 8" H Swirl Vase - Purple	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	5	7	9	stems Roses - Yellow	_____
■	3	3	3	stems Aster - Purple	_____
■	3	5	7	stems Carnation - Magenta	_____

B. FOLIAGE:

	S	M	L		
■	3	3	3	stems Ruskus	_____
■	3	3	3	stems Salal	_____
■	2	3	3	stems Seeded Eucalyptus	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 10"
Medium: Arrangement Height 15", Length 10"
Large: Arrangement Height 16", Length 12"



BF129-11KS



BF129-KM



BF129-KL

BF130-11KM

Pink Rose & Lily Cube Bouquet



SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 M (shown), \$69.99 L
 \$59.99 S, \$79.99 M (shown), \$89.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29460B - 5" Glass Cube - Clear	_____
■	1	1	1	Napco 92716 - Ti Leaf Ribbon	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	6	8	10	stems Roses - Pink	_____
■	2	3	3	stems Asiatic Lily - White	_____
■	2	2	3	stems Waxflower - Pink	_____

B. FOLIAGE:

	S	M	L		
■	2	3	3	stems Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 10", Length 10"
 Medium: Arrangement Height 11", Length 11"
 Large: Arrangement Height 12", Length 12"



BF130-11KS



BF130-11KM



BF130-11KL

BF132-11KM

Classic Multi-Colored Roses in a Pitcher



SUGGESTED RETAIL PRICE: \$59.99
 \$79.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

■	1	Napco 92786 - 7.75"H White Ceramic Pitcher	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS: ■ 12 stems Assorted Color Roses - Pink, Orange, Yellow, Purple _____

FOLIAGE: ■ 3 stems Salal _____
 Total Whsle. Cost: _____
 B. Retail = Whsle. Cost x 3.5 _____
 C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 11"

BF133-11KM**Pink Petals Bouquet in a Pitcher****SUGGESTED RETAIL PRICE:** \$49.99

\$59.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

■ 1 Napco 92786 - 7.75"H White Ceramic Pitcher _____
 Total Whsle. Cost: _____
 A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 6 stems Roses Medium - Hot Pink _____
 ■ 3 stems Snapdragon - Pink _____
 ■ 4 stems Alstroemeria - Pink _____
 ■ 2 stems Waxflower - Pink _____

FOLIAGE: ■ 3 stems Salal _____
 Total Whsle. Cost: _____
 B. Retail = Whsle. Cost x 3.5 _____
 C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 16", Length 11"

BF133-11KMC**Pink Petals Bouquet****SUGGESTED RETAIL PRICE:** \$49.99

\$59.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

■ 1 Napco 29497 - 8"H Gathering Vase - Clear _____
 ■ .5 #9 Ribbon Satin - Pink _____
 Total Whsle. Cost: _____
 A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 6 stems Roses Medium - Hot Pink _____
 ■ 3 stems Snapdragon - Pink _____
 ■ 4 stems Alstroemeria - Pink _____
 ■ 2 stems Waxflower - Pink _____

FOLIAGE: ■ 3 stems Salal _____
 Total Whsle. Cost: _____
 B. Retail = Whsle. Cost x 3.5 _____
 C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 16", Length 11"

BF134-11KM

Everyday Elegance Bouquet - Green

**SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 97063 - 7"H Flower Vase - Green _____
 Total Whsle. Cost: _____
 A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 2 stems Gerbera Daisy - White _____
 ■ 3 stems Roses - Red _____
 ■ 2 stems Asiatic Lily - Pink _____
 ■ 2 stems Spray Roses - White _____
 ■ 1 stem Waxflower - Pink _____

FOLIAGE: ■ 2 stems Salal _____
 Total Whsle. Cost: _____
 B. Retail = Whsle. Cost x 3.5 _____
 C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 11"

BF134-11KM PK

Everyday Elegance Bouquet - Pink

**SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 97063 - 7"H Flower Vase - Pink _____
 Total Whsle. Cost: _____
 A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 2 stems Gerbera Daisy - White _____
 ■ 3 stems Roses - Red _____
 ■ 2 stems Asiatic Lily - Pink _____
 ■ 2 stems Spray Roses - White _____
 ■ 1 stem Waxflower - Pink _____

FOLIAGE: ■ 2 stems Salal _____
 Total Whsle. Cost: _____
 B. Retail = Whsle. Cost x 3.5 _____
 C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 11"

BF135-11KM

My Mom's Garden



SUGGESTED RETAIL PRICE: \$59.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 27638 - 7.75"H Spring Flower Power Vase - Pink _____
 - 1 Butterfly Pick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Yellow _____
 - 3 stems Snapdragon - Orange/Yellow _____
 - 3 stems Gerber - Pink _____
 - 2 stems Spray Roses - Peach/Pink _____
 - 2 stems Trick - Green _____

- FOLIAGE:**
- 2 stems Salal Tips _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 22", Length 11"

BF136-11KM

Classic Easter Centerpiece



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 2 Pink Candle _____
 - 1 Block Floral Foam _____
 - 1 10.5"L Double Dish Design _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Asiatic Lily - Pink _____
 - 3 stems Roses - Purple _____
 - 2 stems Daisy Pom - Lavender _____
 - 3 stems Alstroemeria - Yellow _____
 - 2 stems Mini Carnation - Pink _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 9"

BF137-11KM

Daisy a Day Easter Basket



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 28681 9.5"L Splitwood Handled Basket - Small _____
 - 1 Butterfly Pick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:** ■ 15 stems Daisy Pom - Pink, Yellow, White _____

- FOLIAGE:** ■ 1 stem Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 12"

BF138-11KM

Gerbera Wishes



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 92159 - 7"H Passion Vase - Purple _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:** ■ 8 stems Gerberas - White, Pink, Purple _____

- FOLIAGE:** ■ 1 stem Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 11"

BF139-11KM

Mother's Day Rose Garden



SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 M (shown), \$69.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 97063 - Frosted Vase - Purple	_____
■	1	1/2	1	#9 Ribbon Satin - Pink	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	3	4	5	stems Roses - Lavender	_____
■	3	4	5	stems Roses - Peach	_____
■	3	3	3	stems Spray Roses - Hot Pink	_____

B. FOLIAGE:

	S	M	L		
■	2	2	1	stem Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 10"
 Medium: Arrangement Height 13", Length 11"
 Large: Arrangement Height 14", Length 13"



BF139-11KS



BF139-11KM



BF139-11KL

BF140-11KM

Soft Sojourn



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

■	1	Napco 27637 4.75"H Flower Power Cache Medium - Pink	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■	3	stems Roses - Yellow	_____
■	5	stems Snapdragon - White	_____
■	3	stems Spray Roses - Pink	_____

FOLIAGE:

■	1	stem Pittosporum - Variegated	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 9"

BF141-11KM
Greeting the Day!



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

■ 1 Napco 28073 - 3.25"H Flower Power Tea Cup and Saucer - Green _____
 Total Whsle. Cost: _____
 A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 1 stem Button Pom - Green _____
 ■ 4 stems Roses - Hot Pink _____
 ■ 2 stems Daisies - Yellow _____
 ■ 1 stem Waxflower - Pink _____
 ■ 2 stems Alstroemeria - Pink _____

FOLIAGE: ■ 1 stem Pittosporum - Variegated _____
 Total Whsle. Cost: _____
 B. Retail = Whsle. Cost x 3.5 _____
 C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
Arrangement Height 9", Length 9"

BF142-11KM
Ruby Array



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

■ 1 Napco 29732 - 6.5"H Glass Fluted Vase - Pink _____
 Total Whsle. Cost: _____
 A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 3 stems Asiatic Lily - Pink _____
 ■ 3 stems Roses - Pink _____
 ■ 3 stems Alstroemeria - Pink _____

FOLIAGE: ■ 2 stems Pittosporum - Variegated _____
 Total Whsle. Cost: _____
 B. Retail = Whsle. Cost x 3.5 _____
 C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
Arrangement Height 12", Length 10"

BF143-11KM B
Precious Pink Bouquet



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 92685 - 8" H Swirl Glass Vase - Pink _____
- 1 Napco 92887 - .875" Ribbon - Swiss Dots - Lime _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Pink _____
 - 3 stems Monte Casino - White _____
 - 3 stems Alstroemeria - Pink/White _____
 - 3 stems Asiatic Lily - Pink _____

- FOLIAGE:**
- 2 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 15", Length 12"

BF144-11KM
Simple Sophisticated Bouquet



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 92159 - 7"H Passion Vase - Purple _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 1 stem Asiatic Lily - White _____
 - 3 stems Roses (Cool Water) - Purple _____
 - 3 stems Alstroemeria - Lavender/White _____
 - 2 stems Waxflower - Purple _____

- FOLIAGE:**
- 3 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 11"

BF145-11KM

My Cup Runneth Over



SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29782 - 4.5"H White Mug _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Alstroemeria - Pink _____
 - 2 stems Daisy Pom - Lavender _____
 - 4 stems Carnation - Green _____
 - 2 stems Waxflower - Pink _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 9"

BF145-11KMD

My Cup Runneth Over for Mom



SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29782 - 4.5"H White Mug _____
- 0.5 #9 Satin Ribbon - Pink _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Alstroemeria - Pink _____
 - 2 stems Daisy Pom - Lavender _____
 - 4 stems Carnation - Green _____
 - 2 stems Waxflower - Pink _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 9"

BF146-11KM

My Dad's Garden



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29782 - 4.5"H White Mug _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 1 stem Statice - Purple _____
 - 3 stems Roses - Orange _____
 - 4 stems Carnation - Red _____
 - 2 stems Delphinium - Blue _____
 - 2 stems Button - White _____
 - 2 stems Viking Pom - Yellow _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 10"

BF147-11KM ED

Sunny & Bright Wishes



SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Purple _____
- 2 Google Eyes, Chenile Stem (1/4) _____
- 0.5 #9 Satin Ribbon - Red _____
- 1/6 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:** ■ 1 stem Large Sunflower - Brown Center _____

- FOLIAGE:** ■ 1 stem Trachelium _____
- Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 5"

BF147-11KM JB

Sunny & Bright Just Because



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Purple _____
 - 2 Google Eyes, Chenile Stem (1/4) _____
 - 0.5 #9 Satin Ribbon - Red _____
 - 1/6 Floral Foam _____
 - 1 Napco 92606 - Balloon - Just Because/Smiley Face _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:** ■ 1 stem Large Sunflower - Brown Center _____

- FOLIAGE:** ■ 1 stem Trachelium _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 5"

BF147-11KM GW

Sunny & Bright Get Well Wishes



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Purple _____
 - 2 Google Eyes, Chenile Stem (1/4) _____
 - 0.5 #9 Satin Ribbon - Red _____
 - 1/6 Floral Foam _____
 - 1 Napco 92617 - Balloon - Get Well _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:** ■ 1 stem Large Sunflower - Brown Center _____

- FOLIAGE:** ■ 1 stem Trachelium _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 5"

BF147-11KM AD

Sunny & Bright Administrative Professionals Day



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Purple _____
 - 2 Google Eyes, Chenille Stem (1/4) _____
 - 0.5 #9 Satin Ribbon - Red _____
 - 1/6 Floral Foam _____
 - 1 Napco 92616 - Balloon - Administrative Professional Day _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:** ■ 1 stem Large Sunflower - Brown Center _____

- FOLIAGE:** ■ 1 stem Trachelium _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 5"

BF147-11KM

Sunny & Bright Birthday Wishes



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Purple _____
 - 2 Google Eyes, Chenille Stem (1/4) _____
 - 0.5 #9 Satin Ribbon - Red _____
 - 1/6 Floral Foam _____
 - 1 Napco 92602 - Balloon - Happy Birthday _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:** ■ 1 stem Large Sunflower - Brown Center _____

- FOLIAGE:** ■ 1 stem Trachelium _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 5"

BF147-11KM BU HB
Cuddle Up & Celebrate



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Purple _____
 - 2 Google Eyes, Chenille Stem (1/4) _____
 - 0.5 #9 Satin Ribbon - Red _____
 - 1/6 Floral Foam _____
 - 1 Napco 92602 - Balloon - Happy Birthday _____
 - 1 Napco 92638 - 14"H Brown Bear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:** ■ 1 stem Large Sunflower - Brown Center _____

- FOLIAGE:** ■ 1 stem Trachelium _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 5"

BF147-11KM BU GW
Cuddle Up & Get Well



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Purple _____
 - 2 Google Eyes, Chenille Stem (1/4) _____
 - 0.5 #9 Satin Ribbon - Red _____
 - 1/6 Floral Foam _____
 - 1 Napco 92617 - Balloon - Get Well Soon _____
 - 1 Napco 92638 - 14"H Brown Bear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:** ■ 1 stem Large Sunflower - Brown Center _____

- FOLIAGE:** ■ 1 stem Trachelium _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 5"

BF151-11KM

Sunrise in the Tropics



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

■ 1 Napco 97063 7"H Flower Vase - Orange	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■ 3 stems Lily - Orange	_____
■ 5 stems Carnation - Hot Pink	_____
■ 2 stems Trachelium - Green	_____
■ 3 stems Alstroemeria - Yellow	_____
■ 1 stem Statice - Purple	_____

FOLIAGE:

■ 2 stems Salal	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20%	Labor (C x 0.20)	_____
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LABOR TIME: 15 minutes	GRAND TOTAL (C + Labor)	_____
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DIMENSIONS:

Arrangement Height 14", Length 11"

BF152-11KM

Pink Mini Rose Plant for Mom



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

■ 1 Napco 27637 4.75"H Flower Power Cache - Medium	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■ 1 4"H Mini Rose Plant	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20%	Labor (C x 0.20)	_____
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LABOR TIME: 15 minutes	GRAND TOTAL (C + Labor)	_____
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DIMENSIONS:

Arrangement Height 9", Length 8"

BF153-11KM
Abundant Azalea



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

■ 1 Napco 27637 - 4.75"H Flower Power Cache - Cream _____
 Total Whsle. Cost: _____
 A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 1 4"H Azalea Plant _____
 Total Whsle. Cost: _____
 B. Retail = Whsle. Cost x 3.5 _____
 C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 9"

BF154-11KM
Pink Hydrangea Plant



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

■ 1 Napco 61071 - 6.5"H Pot Cover - Dark Brown _____
 Total Whsle. Cost: _____
 A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 1 6"H Hydrangea Plant - Pink _____
 Total Whsle. Cost: _____
 B. Retail = Whsle. Cost x 3.5 _____
 C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 15", Length 16"

BF155-11KM
Vibrant Violets



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Napco - 27637 - 4.75"H Flower Power Cache - Green _____
- 0.5 Napco - 6694 TP Fabulous LC Lavender #9 _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 1 4"H Violet Plant _____

- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 8", Length 10"

BF156-11KM
Oppulent Orchid for Mom



SUGGESTED RETAIL PRICE: \$79.99

A. CONSTRUCTION MATERIALS:

- 1 3.75"H Small Cache Pot _____
- 1 12" Aluminum Pink wire Pick/Moss _____
- 0.5 PC#169436 #9 Ribbon - Simply Sheer _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 1 6"H Phalenopsis Plant _____

- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 24", Length 8"

BF159-11KM**Beary Happy Birthday****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92638 14"H Brown Bear _____
 - 1 Napco 28681 11.5"H Splitwood Basket - Large _____
 - 0.5 Brick Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Monte Casino - Purple _____
 - 3 stems Button Pom - Green _____
 - 3 stems Roses - Yellow _____
 - 2 stems Viking Pom _____
 - 2 stems Matsumoto Aster - Hot Pink _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 17", Length 15"

BF160-11KM**My Favorite Kitty****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Smithers Oasis - 8"H Glass Cylinder Vase - Clear _____
 - 3 Cello-Tissue Paper - Hot Pink/Purple/Clear _____
 - 4 Eyes, 2 Noses, 6 Whiskers, 4 Foam Ears, 2 Bows (red/blue) _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Monte Casino - Purple _____
 - 4 stems Alstroemeria - Pink _____
 - 2 stems Mastumoto Aster - Hot Pink _____
 - 3 stems Button Pom - Pink _____
 - 6 stems Carnation - White _____
 - 1 stem Waxflower - Pink _____

- FOLIAGE:**
- 3 stems Leather Leaf _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 10"

BF162-11KM

A Day at the Beach



SUGGESTED RETAIL PRICE: \$59.99

A. CONSTRUCTION MATERIALS:

- 1 Smithers Oasis - 8"H Glass Cylinder Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Roses - Green _____
 - 3 stems Delphinium - Blue _____
 - 2 stems Asiatic Lily - Pink _____
 - 3 stems Bells of Ireland _____

- FOLIAGE:**
- 6 stems Lily Grass _____
 - 3 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 22", Length 14"

BF163-11KM

American Gypsy Garden



SUGGESTED RETAIL PRICE: \$59.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29732C 6.5"H Fluted Vase - Clear _____
- 1 #9 Ribbon - Teal _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 4 stems Roses - Pink _____
 - 4 stems Roses - Yellow _____
 - 3 stems Roses - Cream _____
 - 2 stems Matsumoto Aster - Light Pink _____
 - 3 stems Daisy - Burgandy _____
 - 3 stems Spray Roses - Pink _____

- FOLIAGE:**
- 2 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 10"

BF164-11KM

Garden Club Celebration

**SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29926 - 8"H Rose Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Matsumoto Aster - Hot Pink _____
 - 2 stems Gerbera - Orange, Dark Center _____
 - 2 stems Gerbera - Red, Dark Center _____
 - 1 stem Statice - Purple _____
 - 3 stems Spray Roses - Hot Pink _____
 - 2 stems Trachelium - Green _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 10"

BF165-11KM

New Victorian Romance

**SUGGESTED RETAIL PRICE:** \$59.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29497 8"H Gathering Vase - Clear _____
- 0.5 Satin Ribbon - Purple _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Stargazer Lily _____
 - 3 stems Roses - Light Pink _____
 - 3 stems Roses - Sahara _____
 - 5 stems Carnation - Rich/Dark Purple _____
 - 2 stems Magnolia Leaves _____
 - 1 stem Seeded Eucalyptus _____

- FOLIAGE:**
- 1 stem Ivy _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 16"

BF166-11KM
Rural Route Bouquet



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29497 - 8"H Gathering Vase - Clear _____
 - 1 Natural Raffia Bow _____
- Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Sunflower - Brown Center _____
 - 3 stems Daisy - Burgundy _____
 - 3 stems Asiatic Lily - Orange _____
 - 2 stems Button Pom - Green _____
 - 3 stems Alstroemeria - Purple _____
 - 2 stems Statice - Purple _____

- FOLIAGE:**
- 2 stems Salal _____
- Total Whsle. Cost: _____
B. Retail = Whsle. Cost x 3.5 _____
C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
Arrangement Height 16", Length 12"

BF167-11KM
Sunflower Surprise



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29460B - 5"x 5" Glass Cube - Clear _____
 - 1 Curly Willow _____
- Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 6 stems Sunflower - Brown Center _____
 - 3 stems Button Pom - Green _____
 - 5 stems Hypericum - Green _____
 - 3 stem Trachelium - Green _____
- Total Whsle. Cost: _____
B. Retail = Whsle. Cost x 3.5 _____
C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
Arrangement Height 11", Length 10"

BF168-11KM

Remarkable Roses Good Wishes



SUGGESTED RETAIL PRICE: \$59.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29497 - 8"H Gathering Vase - Clear _____
- 1 #9 Ribbon - #161507 Whispy 173 Prim Rose _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 4 stems Roses - Pink _____
- 4 stems Roses - Light Pink _____
- 4 stems Roses - Red _____
- 5 stems Carnation - Hot Pink _____
- 2 stems Waxflower - Lavender _____

FOLIAGE:

- 2 stems Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 13"

BF169-11KM

Daisy A Day Bouquet



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29926 - 8"H Rose Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 5 stems Gerbera - Yellow _____
- 5 stems Alstroemeria - Yellow _____
- 3 stems Daisy Pom - White (yellow centers) _____
- 2 stems Monte Casino - White _____

FOLIAGE:

- 2 stems Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 16", Length 12"

BF170-11KM
Peaceful Wishes



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Smithers Oasis - 8"H Glass Cylinder Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Asiatic Lily - White _____
 - 3 stems Roses - Green _____
 - 3 stems Gerbera - White (light center) _____
 - 2 stems Daisy Pom - White _____
 - 2 stems Athos Pom - Green _____

- FOLIAGE:**
- 2 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 17", Length 12"

BF171-11KM
Garden Bouquet



SUGGESTED RETAIL PRICE: \$54.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29614 - 6"H Glass Cylinder Vase - Clear _____
- 0.5 Napco 92716 - Ti Leaf Ribbon _____
- 0.5 Raffia (pink/natural) _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Asiatic Lily - Yellow _____
 - 3 stems Roses - Pink _____
 - 2 stems Roses - Light Pink _____
 - 3 stems Alstroemeria - Yellow _____
 - 2 stems Spray Roses - Pink _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 12"

BF172-11KM
Just Because



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

■ 1 Napco 29732C - 6.5"H Fluted Vase - Clear _____
 Total Whsle. Cost: _____
 A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 6 stems Roses - Yellow _____
 ■ 3 stems Spray Roses - Hot Pink _____
 ■ 2 stems Matsumoto Aster - Hot Pink _____
 ■ 2 stems Statice - Purple _____
 ■ 3 stems Hypericum - Green _____

FOLIAGE: ■ 2 stems Salal _____
 Total Whsle. Cost: _____
 B. Retail = Whsle. Cost x 3.5 _____
 C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 12"

BF173-11KM
Pink 'n Pretty Bouquet



SUGGESTED RETAIL PRICE: \$44.99

A. CONSTRUCTION MATERIALS:

■ 1 Napco 92446 - 6"H Glass Rectangle Vase _____
 ■ 1 Ribbon - #9 Pink Satin/#3 White Satin _____
 Total Whsle. Cost: _____
 A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 4 stems Daisy - White (yellow centers) _____
 ■ 6 stems Roses - Pink _____
 ■ 6 stems Carnation - Pink _____

FOLIAGE: ■ 2 Pittosporum - Variegated _____
 Total Whsle. Cost: _____
 B. Retail = Whsle. Cost x 3.5 _____
 C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 10"

BF174-11KM
Just Rewards!



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29460B - 5" x 5" Glass Cube - Clear _____
 - 0.5 #9 Satin Ribbon - Purple _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Gerbera - Red with Dark Center _____
 - 2 stems Daisy Pom - Lavender _____
 - 3 stems Alstroemeria - Purple _____
 - 1 stem Statice - Purple _____
 - 3 stems Roses - Red _____
 - 1 stem Hypericum - Red _____

- FOLIAGE:**
- 2 stems Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 10"

BF175-11KM
Tangerine Tango Surprise



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29614 - 6"H Glass Cylinder - Clear _____
 - 1 Orange Ribbon _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Asiatic Lily - Orange _____
 - 3 stems Roses - Yellow _____
 - 5 stems Hypericum - Green _____

- FOLIAGE:**
- 1 stem Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 12"

BF176-11KM

Loving Lilies & Roses

**SUGGESTED RETAIL PRICE:** \$54.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 29614 - 6"H Cylinder Vase - Clear	_____
■ 1 Napco 92716 - Ti Leaf Ribbon	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:	■ 2 stems Asiatic Lily - White	_____
	■ 3 stems Roses - Pink	_____
	■ 1 stem Statice - Purple	_____
	■ 3 stems Athos Pom - Green	_____
	■ 2 stems Trachelium - Green	_____
	■ 1 stem Waxflower - Pink	_____

FOLIAGE:	■ 2 stems Salal	_____
	Total Whsle. Cost:	_____
	B. Retail = Whsle. Cost x 3.5	_____
	C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20%	Labor (C x 0.20)	_____
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LABOR TIME: 15 minutes	GRAND TOTAL (C + Labor)	_____
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DIMENSIONS:

Arrangement Height 12", Length 12"

BF177-11KM

Simply Sophisticated Bouquet

**SUGGESTED RETAIL PRICE:** \$54.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 29614 - 6"H Glass Cylinder Vase - Clear	_____
■ 1 Napco 92716 - Ti Leaf Ribbon	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:	■ 3 stems Roses - Hot Pink	_____
	■ 3 stems Roses - Yellow	_____
	■ 3 stems Roses - Orange	_____
	■ 2 stems Button Pom - Yellow	_____
	■ 2 stems Athos Pom - Green	_____
	■ 3 stems Hypericum - Green	_____

FOLIAGE:	■ 2 stems Pittosporum - Variegated	_____
	Total Whsle. Cost:	_____
	B. Retail = Whsle. Cost x 3.5	_____
	C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20%	Labor (C x 0.20)	_____
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LABOR TIME: 15 minutes	GRAND TOTAL (C + Labor)	_____
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DIMENSIONS:

Arrangement Height 11", Length 10"

BF178-11KM
Simply Lily - White



SUGGESTED RETAIL PRICE: \$59.99

A. CONSTRUCTION MATERIALS:

■ 1 Smithers Oasis 8"H Cylinder Vase - Clear	_____
■ 1 Curly Willow	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■ 7 stems Oriental Lily - White	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 14"

BF179-11KM
Simply Lily - Pink



SUGGESTED RETAIL PRICE: \$59.99

A. CONSTRUCTION MATERIALS:

■ 1 Smithers Oasis 8"H Cylinder Vase - Clear	_____
■ 1 Curly Willow	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■ 8 stems Asiatic Lily - Pink	_____
-------------------------------	-------

FOLIAGE:

■ 1 stem Seeded Eucalyptus	_____
■ 2 stems Salal	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 14"

BF180-11KM
Simply Lily - Yellow



SUGGESTED RETAIL PRICE: \$59.99

A. CONSTRUCTION MATERIALS:

■ 1 Smithers Oasis 8"H Cylinder Vase - Clear	_____
■ 1 Curly Willow	_____
	Total Whsle. Cost: _____
	A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 8 stems Asiatic Lily - Yellow _____

FOLIAGE: ■ 2 stems Salal _____

	Total Whsle. Cost: _____
	B. Retail = Whsle. Cost x 3.5 _____
	C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
Arrangement Height 18", Length 14"

BF181-11KM
Topiary Greetings



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

■ 1 4"H Terra Cotta Pot	_____
■ 1 Yellow Butterfly	_____
■ 0.3 Floral Foam	_____
■ 0.5 Natural Raffia	_____
	Total Whsle. Cost: _____
	A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 3 stems Asiatic Lily - Yellow _____

■ 2 stems Alstroemeria - Yellow _____

■ 2 stems Trachelium - Green _____

■ 3 stems Hypericum - Green _____

■ 3 stems Roses - Yellow _____

FOLIAGE: ■ 1 stem Pittosporum - Variegated _____

	Total Whsle. Cost: _____
	B. Retail = Whsle. Cost x 3.5 _____
	C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
Arrangement Height 18", Length 9"

BF182-11KM**My Sunny Daisy Bouquet****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29732C - 6.5"H Glass Fluted Vase - Clear _____
 - 1 Natural Raffia _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 10 stems Daisy Pom - White (Yellow Centers) _____
 - 7 stems Solidago - Yellow _____
 - 3 stems Monte Casino - White _____

- FOLIAGE:**
- 2 stems Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 15", Length 11"

BF183-11KM**Spring Splendor****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29732C 6.5"H Glass Fluted Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Matsumoto Aster - Hot Pink _____
 - 3 stems Roses - Yellow _____
 - 5 stems Hypericum - Green _____
 - 3 stems Alstroemeria - Orange _____
 - 3 stems Trachelium - Green _____

- FOLIAGE:**
- 2 stems Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 12", Length 10"

BF185-11KM
Full of Love Bouquet



SUGGESTED RETAIL PRICE: \$79.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29614 6"H Cylinder Vase - Clear _____
 - 1 Variegated Aspid Décor _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Roses - Lt Pink _____
 - 4 stems Roses - Hot Pink _____
 - 5 stems Roses - Pink _____
 - 4 stems Peach - Sarah/Cream _____

- FOLIAGE:**
- 2 stems Ivy _____
 - 2 stems Seeded Eucalyptus _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
Arrangement Height 11", Length 10"

BF186-11KM
Gerberas Galore



SUGGESTED RETAIL PRICE: \$59.99

A. CONSTRUCTION MATERIALS:

- 1 Smithers Oasis 8"H Clear Cylinder Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 12 stems Assorted Bright Gerbera - Red, Hot Pink, Orange, Yellow _____

- FOLIAGE:**
- 2 stems Salal _____
 - 7 stems Lily Grass _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
Arrangement Height 16", Length 12"

BF187-11KM

Peruvian Lily Rainbow Bouquet



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29926 8"H Rose Vase - Clear _____
 - 1 #9 Satin Ribbon - Purple _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 4 stems Alstroemeria - Yellow _____
 - 4 stems Alstroemeria - Purple _____
 - 4 stems Alstroemeria - Orange _____
 - 4 stems Alstroemeria - Red _____
 - 4 stems Alstroemeria - Hot Pink _____

- FOLIAGE:**
- 3 stems Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 16", Length 14"

BF188-11KM

Classic Yellow Mache Basket - Medium



SUGGESTED RETAIL PRICE: \$49.99 S, \$69.99 M (shown), \$99.99 L

A. CONSTRUCTION MATERIALS:

- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 1 | 1 | 1 | Mache Container | _____ |
| ■ | 1 | 1 | 1 | Brick Floral Foam | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

- B. FLOWERS:**
- | | S | M | L | | |
|---|---|---|---|----------------------------|-------|
| ■ | 3 | 6 | 7 | stems Snapdragon - Yellow | _____ |
| ■ | 3 | 3 | 5 | stems Cushion Mum - Yellow | _____ |
| ■ | 3 | 5 | 6 | stems Solidago - Yellow | _____ |
| ■ | 0 | 3 | 8 | stems Roses - Yellow | _____ |

- B. FOLIAGE:**
- | | S | M | L | | |
|---|----|----|----|-------------------------------|-------|
| ■ | 4 | 4 | 6 | stems Jade Palm | _____ |
| ■ | 10 | 10 | 14 | stems Leather Leaf | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 26", Length 28"
 Medium: Arrangement Height 28", Length 30"
 Large: Arrangement Height 30", Length 32"



BF188-11KS



BF188-KM



BF188-KL

BF189-11KM

Loving Lilies - White



SUGGESTED RETAIL PRICE: \$99.99

A. CONSTRUCTION MATERIALS:

- 1 #92239 11" 9"H Garden Vase - Clear _____
 - 1 Curly Willow _____
- Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 9 stems Asiatic Lily - White _____

- FOLIAGE:**
- 2 stems Salal _____
 - 6 stems Leather Leaf _____
 - 3 stems Jade Palm _____
- Total Whsle. Cost: _____
B. Retail = Whsle. Cost x 3.5 _____
C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 24", Length 20"

BF190-11KM

White Standing Spray - Medium



SUGGESTED RETAIL PRICE: \$69.99 S, \$99.99 M (shown), \$124.99 L

A. CONSTRUCTION MATERIALS:

- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 1 | 1 | 1 | #1000 Sm Floracage Foam Cage | _____ |
| ■ | 1 | 1 | 1 | 48"H Standing Easel | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | M | L | | |
|---|---|---|----|----------------------------|-------|
| ■ | 3 | 5 | 5 | stems Fuji Mum - White | _____ |
| ■ | 5 | 7 | 10 | stems Carnation - White | _____ |
| ■ | 3 | 5 | 7 | stems Monte Casino - White | _____ |
| ■ | 6 | 6 | 8 | stems Snapdragon - White | _____ |
| ■ | 0 | 2 | 3 | stems Asiatic Lily - White | _____ |

B. FOLIAGE:

- | | S | M | L | | |
|---|---|---|----|-------------------------------|-------|
| ■ | 6 | 8 | 10 | stems Leather Leaf | _____ |
| ■ | 3 | 4 | 4 | stems Salal | _____ |
| ■ | 3 | 3 | 5 | stems Aspidistra Leaf | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 28", Length 19" (without easel)
 Medium: Arrangement Height 32", Length 21" (without easel)
 Large: Arrangement Height 34", Length 22" (without easel)



BF190-11KS



BF190-KM



BF190-KL

BF191-11KM

Classic Sympathy Basket Arrangement - Med



SUGGESTED RETAIL PRICE: \$69.99 S, \$99.99 M (shown), \$124.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	0	Napco 28681 - 11.5"L Splitwood Handled Basket - Large	_____
■	0	0	1	Napco 62547 6"H Pot Willow Tray Basket w/Liner	_____
■	1	1	1	Brick Floral Foam	_____
■	1	1	1	#40 Peach Bow	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	6	8	8	stems Stock - Peach	_____
■	4	8	8	stems Hypericum - Peach	_____
■	6	7	10	stems Carnation - Peach / Pink	_____
■	3	8	10	stems Roses - Peach / Pink	_____

B. FOLIAGE:

	S	M	L		
■	2	2	3	stems Salal	_____
■	6	8	12	stems Leather Leaf	_____
■	4	4	6	stems Jade Palm	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 22", Length 20"
 Medium: Arrangement Height 24", Length 22"
 Large: Arrangement Height 24", Length 26"



BF191-11KS



BF191-11KM



BF191-11KL

BF192-11KM

Multi-color Standing Sympathy Wreath



SUGGESTED RETAIL PRICE: \$124.99

A. CONSTRUCTION MATERIALS:

■	1	#1840 Oasis Wreath Form 18"	_____
■	1	48"H Standing Easel	_____
■	1	#9 Ribbon - Yellow	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■	8	stems Carnation - Hot Pink	_____
■	4	stems Cushion Mum - Yellow	_____
■	4	stems Matsumoto Aster - Light Pink	_____
■	6	stems Alstroemeria - Orange	_____
■	3	stems Statice - Purple	_____
■	8	stems Roses - Red	_____

FOLIAGE:

■	6	stems Leather Leaf	_____
■	3	stems Salal	_____
■	3	stems Pittosporum - Variegated	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 21", Length 21"

BF193-11KL

Cremation/Memorial Floral Wreath



SUGGESTED RETAIL PRICE: \$99.99

A. CONSTRUCTION MATERIALS:

- 1 #1840 Oasis Wreath Form 18" _____
 - 1 #9 Ribbon - Ivory _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 10 stems Carnation - Pink _____
- 3 stems Daisy Pom - Lavendar _____
- 3 stems Alstroemeria - Yellow _____
- 8 stems Fuji/Spider Mum - Green _____
- 3 stems Spray Roses - Peach / Pale Pink _____
- 2 stems Gypsophillia - Million Star _____
- 3 stems Snapdragon - White _____

FOLIAGE:

- 6 stems Leather Leaf _____
 - 3 stems Salal _____
 - 3 stems Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 24", Length 24"

BF194-11KM

Classic Fireside Sympathy Basket - Med



SUGGESTED RETAIL PRICE: \$79.99 S, \$99.99 M (shown), \$119.99 L

A. CONSTRUCTION MATERIALS:

- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 1 | 1 | 1 | #1000 Floracage Holder | _____ |
| ■ | 1 | 1 | 1 | Dark Willow Fireside Basket | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | M | L | | |
|---|---|----|----|-----------------------------|-------|
| ■ | 6 | 8 | 12 | stems Roses - Red | _____ |
| ■ | 3 | 5 | 5 | stems Snapdragon - Burgundy | _____ |
| ■ | 8 | 10 | 12 | stems Carnation - Red | _____ |
| ■ | 3 | 5 | 7 | stems Hypericum - Red | _____ |

B. FOLIAGE:

- | | S | M | L | | |
|---|----|----|----|-------------------------------|-------|
| ■ | 2 | 3 | 3 | stems Italian Ruskus | _____ |
| ■ | 10 | 10 | 10 | stems Leather Leaf | _____ |
| ■ | 3 | 3 | 3 | stems Salal | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 20", Length 20"
 Medium: Arrangement Height 24", Length 24"
 Large: Arrangement Height 30", Length 26"



BF194-11KS



BF194-KM



BF194-KL

BF196-11KM

Happy Halloween Bouquet



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 92159 - 7"H Passion Vase - Purple _____
 - 1 Halloween Ribbon _____
 - 1 Halloween Pick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Orange _____
 - 3 stems Monte Casino - Purple _____
 - 2 stems Hypericum _____

- FOLIAGE:**
- 2 stems Salal _____
 - 1 stem Eucalyptus - Seeded _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 9"

BF197-11KM

Classic Table Centerpiece



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

- | | S | M | L | | |
|---|---|---|---|--------------------------|-------|
| ■ | 1 | 1 | 1 | Design Dish DBL 45-38024 | _____ |
| ■ | 2 | 2 | 2 | 12"H Candle - Orange | _____ |
| ■ | 1 | 1 | 1 | Floral Foam 1/3 | _____ |
| ■ | 1 | 1 | 1 | Fall Leaves | _____ |
| ■ | 5 | 5 | 7 | Cowee Wire Pick | _____ |
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- | | S | M | L | | |
|---|---|---|---|-----------------------------|-------|
| ■ | 1 | 2 | 2 | stems Asiatic Lily - Orange | _____ |
| ■ | 2 | 2 | 3 | stems Viking Pom | _____ |
| ■ | 3 | 5 | 7 | stems Roses - Orange | _____ |
| ■ | 2 | 2 | 3 | stems Hypericum - Red | _____ |
| ■ | 1 | 1 | 1 | stem Statice - Purple | _____ |

B. FOLIAGE:

- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 1 | 1 | 1 | stem Salal | _____ |
| ■ | 1 | 1 | 1 | stem Pittosporum - Variegated | _____ |
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 6", Length 14"
 Medium: Arrangement Height 7", Length 15"
 Large: Arrangement Height 7", Length 16"



BF197-11KS



BF197-KM



BF197-KL

BF199-11KM
Autumn's Jewels



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29497 6.5"H Fluted Vase - Clear	_____
■	1	1	1	Natural Raffia	_____
■	3	3	3	Preserved Wheat	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	3	3	3	stems Sunflower	_____
■	0	2	2	stems Trachelium - Green	_____
■	3	3	4	stems Yarrow	_____
■	3	3	5	stems Hypericum - Orange	_____
■	3	4	5	stems Roses - Red	_____

B. FOLIAGE:

	S	M	L		
■	1	1	1	stem Seeded Eucalyptus	_____
■	1	1	2	stem Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 13", Length 10"
Medium: Arrangement Height 14", Length 10"
Large: Arrangement Height 15", Length 11"



BF199-11KS



BF199-11KM



BF199-11KL

BF200-11KM
Fall Harvest



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

■	1	Napco 92159 - 7"H Passion Vase - Purple	_____
■	1	Dried Wheat	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■	3	stem Roses - Orange	_____
■	2	stems Asiatic Lily - Orange	_____
■	2	stems Cushion Pom - Burgandy/Purple	_____

FOLIAGE:

■	2	stems Pittosporum - Variegated	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 10"

BF201-11KM

Traditional Holiday Centerpiece



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Oasis Single Design Dish/ Bowl #45-38014	_____
■	2	2	2	12" Taper Candles	_____
■	1	1	1	1/3 Floral Foam Brick	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	2	2	3	stems Asiatic Lily - White	_____
■	3	5	7	stems Roses - Red	_____
■	3	3	3	stems Mini Carnation - Red	_____
■	2	3	3	stems Button Pom - Green	_____

B. FOLIAGE:

	S	M	L		
■	1	1	1	stem Holly	_____
■	1	2	2	stem Winter Mix	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 8", Length 10"
 Medium: Arrangement Height 8", Length 11"
 Large: Arrangement Height 8", Length 11"



BF201-11KS



BF201-11KM



BF201-11KL

BF202-11KM

Holiday Celebration Bouquet



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29497 - 8"H Gathering Vase - Clear	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	2	2	3	stems Asiatic Lily - White	_____
■	3	5	7	stems Roses - Red	_____
■	3	3	3	stems Mini Carnation - Red	_____
■	2	3	3	stems Button Pom - Green	_____

B. FOLIAGE:

	S	M	L		
■	1	2	2	stems Holly	_____
■	2	2	2	stem Winter Mix	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 11"
 Medium: Arrangement Height 15", Length 12"
 Large: Arrangement Height 16", Length 13"



BF202-11KS



BF202-KM



BF202-KL

BF203-11KM

Holiday Greetings Basket



SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 M (shown), \$54.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 28681 9.5"L Splitwood Handled Basket	_____
■	1	1	1	1/2 Floral Foam Brick	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	1	2	2	stems Asiatic Lily - White	_____
■	3	4	6	stems Roses - Red	_____
■	3	3	4	stems Mini Carnation - Red	_____
■	2	3	3	stems Button Poms - Green	_____

B. FOLIAGE:

	S	M	L		
■	1	1	2	stems Holly	_____
■	1	2	2	stem Winter Mix	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 10", Length 14"
 Medium: Arrangement Height 11", Length 15"
 Large: Arrangement Height 12", Length 16"



BF203-11KS



BF203-11KM



BF203-11KL

BF204-11KM

Shimmering Bright Holiday Wishes



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

■	1	Napco 29460B - 5" Glass Cube - Clear	_____
■	1	Silver Celo	_____
■	1	1/2 Floral Foam Brick	_____
■	3	24mm Christmas Orn	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■	5	stem Roses - Red	_____
■	2	stems Button Pom - White	_____
■	5	stems Carnation - Red	_____
■	3	stems Trachelium - Green	_____

FOLIAGE:

■	2	stems Winter Mix	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 8"

BF205-11KM

Christmas Cheer



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29732C - 6.5"H Fluted Vase - Clear _____
 - 3 25mm Christmas Orn _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - White _____
 - 4 stems Roses - Red _____
 - 2 stems Mini Carnation - Red _____
 - 1 stem Waxflower - White _____

- FOLIAGE:**
- 2 stems Winter Mix _____
 - 1 stem Seeded Eucalyptus _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 10"

BF206-11KM

Holiday Sophistication Bouquet



SUGGESTED RETAIL PRICE: \$69.99

A. CONSTRUCTION MATERIALS:

- 1 Smithers Oasis 8"H Clear Cylinder Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 4 stems Stargazer Lily - White _____
 - 8 stems Roses - Red _____

- FOLIAGE:**
- 2 stems Winter Mix _____
 - 3 stems Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 17", Length 13"

BF207-11KM

Standing Cross - White



SUGGESTED RETAIL PRICE: \$79.99

A. CONSTRUCTION MATERIALS:

- 1 12" Oasis Spray Bar _____
- 1 #40 Bow _____
- 1 48" Standing Easel _____

Total Whsle. Cost: _____
 A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 12 stems Carnation - White _____
 - 3 stems Waxflower - White _____

- FOLIAGE:**
- 4 stems Leather Leaf _____
 - 8 stems Salal _____

Total Whsle. Cost: _____
 B. Retail = Whsle. Cost x 3.5 _____
 C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 30"

BF208-11KM

Standing Spray - Red



SUGGESTED RETAIL PRICE: \$99.99

A. CONSTRUCTION MATERIALS:

- 1 #11-01000 Floracage Holder _____
- 1 48" Standing Easel _____
- 1 #40 Bow - Red _____

Total Whsle. Cost: _____
 A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 12 stems Roses - Red _____
 - 12 stems Carnation - Red _____
 - 6 stems Mini Carnation - Red _____

- FOLIAGE:**
- 6 stems Leather _____
 - 6 stems Jade _____

Total Whsle. Cost: _____
 B. Retail = Whsle. Cost x 3.5 _____
 C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 21", Length 32"

BF209-11KM

Basket Full of Holiday Cheer



SUGGESTED RETAIL PRICE: \$59.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 28681 11.5"L Splitwood Handled Basket - Large _____
 - .5 Plaid Ribbon - Yard _____
 - 1 1/2 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 6 stems Roses - Red _____
- 6 stems Carnation - White _____
- 4 stems Monte Casino - White _____
- 4 stems Mini Carnation - Red _____

FOLIAGE:

- 4 stems Leather Leaf _____
 - 3 stems Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 14"

BF210-11KM

Salute to the Red, White & Blue Basket



SUGGESTED RETAIL PRICE: \$59.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 28681 11.5"L Splitwood Handled Basket -Large _____
 - 1 1/2 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 6 stems Delphinium - BellaDonna _____
- 3 stems Gerbera - White _____
- 3 stems Gerbera - Red _____
- 3 stems Monte Casino - White _____

FOLIAGE:

- 5 stems Leather Leaf _____
 - 3 stems Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 16", Length 18"

BF211-11KM

Peaceful Wishes Basket

**SUGGESTED RETAIL PRICE:** \$59.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 92790 - 8"H Willow Basket	_____
■ 1 1/2 Floral Foam	_____
	Total Whsle. Cost: _____
	A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:	■ 6 stems Delphinium	_____
	■ 6 stems Mini Carnation - White	_____
	■ 3 stems Roses - White	_____
	■ 6 stems Alstroemeria - White	_____

FOLIAGE:	■ 4 stems Leather Leaf	_____
	■ 3 stems Salal	_____
	Total Whsle. Cost: _____	
	B. Retail = Whsle. Cost x 3.5 _____	
	C. SUBTOTAL = A + B _____	

LABOR CHARGE: 20%	Labor (C x 0.20)	_____
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LABOR TIME: 15 minutes	GRAND TOTAL (C + Labor)	_____
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DIMENSIONS:

Arrangement Height 18", Length 14"

BF212-11KM

Thinking of You Basket

**SUGGESTED RETAIL PRICE:** \$59.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 92790 - 8"H Willow Basket	_____
■ 1 1/2 Floral Foam Brick	_____
	Total Whsle. Cost: _____
	A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:	■ 6 stems Roses - White	_____
	■ 2 stems Stargazer - White	_____
	■ 2 stems Waxflower - White	_____
	■ 2 stems Daisy - White	_____

FOLIAGE:	■ 4 stems Leather Leaf	_____
	■ 4 stems Salal	_____
	Total Whsle. Cost: _____	
	B. Retail = Whsle. Cost x 3.5 _____	
	C. SUBTOTAL = A + B _____	

LABOR CHARGE: 20%	Labor (C x 0.20)	_____
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LABOR TIME: 15 minutes	GRAND TOTAL (C + Labor)	_____
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DIMENSIONS:

Arrangement Height 16", Length 14"

BF213-11KM

Eternal Embrace



SUGGESTED RETAIL PRICE: \$79.99

A. CONSTRUCTION MATERIALS:

- 1 Smithers Oasis 8"H Clear Cylinder Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 4 stems Stargazer Lily - White _____
 - 8 stems Roses - Red _____

- FOLIAGE:**
- 2 stems Curly Willow _____
 - 2 stems Seeded Eucalyptus _____
 - 5 stems Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 17", Length 13"

BF214-11KM

Brightest Memories



SUGGESTED RETAIL PRICE: \$64.99

A. CONSTRUCTION MATERIALS:

- 1 #29923 10"H Urn Vase - Clear _____
 - 2 Satin Ribbon - White _____
 - 1 Wired Wood Pick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Asiatic Lily - Yellow _____
 - 6 stems Roses - White _____
 - 5 stems Alstroemeria - Yellow _____

- FOLIAGE:**
- 10 stems Lily Grass _____
 - 4 stems Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 13"

BF215-11KM**Baby Girl Bouquet****SUGGESTED RETAIL PRICE:** \$34.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 29732 - 6.5"H Fluted Vase - Pink	_____
■ 1 Ribbon - Pink Polka Dot	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS: ■ 2 stems Asiatic Lily - White	_____
■ 3 stems Spray Roses - Hot Pink	_____
■ 1 stem Waxflower - Pink	_____
■ 3 stems Monte Casino - White	_____

FOLIAGE: ■ 2 stems Pittosporum - Variegated	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20%	Labor (C x 0.20)	_____
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LABOR TIME: 15 minutes	GRAND TOTAL (C + Labor)	_____
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DIMENSIONS:

Arrangement Height 14", Length 11"

BF216-11KM**Baby Boy Bouquet****SUGGESTED RETAIL PRICE:** \$34.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 29732 - 6.5"H Fluted Vase - Clear	_____
■ 1 Satin Ribbon - Blue	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS: ■ 2 stems Asiatic Lily - White	_____
■ 3 stems Roses - Yellow	_____
■ 2 stems Delphinium - Blue	_____
■ 3 stems Monte Casino - Purple	_____

FOLIAGE: ■ 2 stems Pittosporum - Variegated	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20%	Labor (C x 0.20)	_____
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LABOR TIME: 15 minutes	GRAND TOTAL (C + Labor)	_____
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DIMENSIONS:

Arrangement Height 13", Length 10"

BF217-11KM

Oh Baby Bouquet



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 97063 – 7”H Flower Vase - Green _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Alstroemeria - White _____
 - 5 stems Roses - Yellow _____
 - 3 stems Button Poms - Green _____
 - 3 stems Monte Casino - White _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14”, Length 10”

BF218-11KM

Baby’s First Bouquet - Girl



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Glass Bud Vase - Clear _____
- 1 Napco16684 10” H Bear - Brown _____
- 1 Satin Bow - Pink _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Lt Pink _____
 - 1 stem Waxflower - Pink _____
 - 2 stems Monte Casino - White _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18”, Length 5”

BF219-11KM**Baby's First Bouquet - Boy****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Glass Bud Vase - Clear _____
 - 1 Napco16684 10" H Bear - Brown _____
 - 1 Satin Bow - Blue _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Yellow _____
 - 1 stem Waxflower - White _____
 - 2 stems Monte Casino - White _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 5"

BF220-11KM**Enchanted Love Bouquet****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Smithers Oasis Floral E408 - 8" H Grand Glass Cylinder - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Red _____
 - 3 stems Matsumoto Aster - Hot Pink _____
 - 3 stems Carnation - Medium Pink _____
 - 3 stems Stock - Purple _____
 - 4 stems Monte Casino - Purple _____

- FOLIAGE:**
- 2 stems Magnolia Leaves _____
 - 1 stem Eucalyptus - Seeded _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 16", Length 12"

BF221-11KM
Sorbet Surprise



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29460B - 5" Glass Cube - Clear _____
 - 1 Silver Celo _____
 - 1 1/3 Floral Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 4 stems Mini Carnation - Lt Pink _____
 - 3 stems Carnation - Med Pink _____
 - 5 stems Carnation - Hot Pink _____
 - 4 stems Carnation - Green _____
 - 1 stem Waxflower - Pink _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
 Arrangement Height 10", Length 9"

BF222-11KM
Tropical Sophistication



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29460B - 5" Glass Cube - Clear _____
 - 1 Aspidistra Ribbon _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Orange _____
 - 2 stems Pin Cushion Protea _____
 - 2 stems Safari Sunset _____
 - 3 stems Carnation - Green _____
 - 3 stems Hypericum - Green _____

- FOLIAGE:**
- 2 stems Salal _____
 - 6 stems Lily Grass _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
 Arrangement Height 12", Length 10"

BF224-11KM

Best Wishes Bouquet



SUGGESTED RETAIL PRICE: \$29.99 S, \$39.99 M (shown), \$49.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29732C 6.5"H Fluted Vase - Clear	_____
■	1	1	1	Asst. Curly Ribbon	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	5	7	9	stems Carnation - Red	_____
■	3	5	6	stems Daisy - Yellow	_____
■	3	3	4	stems Monte Casino - Purple	_____
■	2	3	4	stems Button Pom - Green	_____

B. FOLIAGE:

	S	M	L		
■	1	2	3	stems Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 13", Length 10"
Medium: Arrangement Height 14", Length 11"
Large: Arrangement Height 15", Length 12"



BF224-11KS



BF224-11KM



BF224-11KL

BF225-11KM

Pink & Pretty Bouquet



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

■	1	Napco 29732 6.5"H Fluted Vase - Pink	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:	■	3 stems Asiatic Lily - White	_____
	■	4 stems Roses - Light Pink	_____
	■	2 stems Waxflower - White	_____

FOLIAGE:	■	2 stems Salal	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 10"

BF227-11KM

Here's To the Red, White & Blue



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29732C - 6.5"H Fluted Vase - Clear _____
- 1 Curly Ribbon - Red, White & Blue _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Roses - Red _____
 - 3 stems Bella Donna Delphinium - Dark Blue _____
 - 3 stems Alstroemeria - White _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 10"

BF228-11KM**Bobo Party Time Clown****SUGGESTED RETAIL PRICE:** \$24.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 31975 - 4"H Flower Power Cache - Orange _____
 - 0.33 Floral Foam Brick _____
 - 1 (2) Google eyes, (1) red felt nose, happy birthday hat _____
 - 1 Wired Ribbon - Polka Dot _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 1 stem Carnation - White _____
 - 3 stems Carnation - Red _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 11", Length 7"

SELLING TIP:

Bundle - 8 clowns with 12 free assorted latex balloons or buy 8 get 2 for free. \$199.99

BF229-11KM**18 Assorted Roses - Pastel****SUGGESTED RETAIL PRICE:** \$59.99 S, \$84.99 M (shown), \$119.99 L
\$79.99 S, \$99.99 M (shown), \$159.99 L - Valentine's Day Pricing**A. CONSTRUCTION MATERIALS:**

- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 1 | 1 | 1 | Napco 29926 - 8"H Rose Vase | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | M | L | | |
|---|----|----|----|-----------------------------------|-------|
| ■ | 12 | 18 | 24 | stems Assorted 50cm Roses | _____ |
| | | | | - Hot Pink/Med. Pink/Cream/Purple | _____ |
| ■ | 3 | 4 | 4 | stems Waxflower - White | _____ |

B. FOLIAGE:

- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 3 | 3 | 3 | stems Salal | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Small: Arrangement Height 16", Length 14"

Medium: Arrangement Height 17", Length 15"

Large: Arrangement Height 18", Length 16"



BF229-11KS



BF229-KM



BF229-KL

BF230-11KM

18 Assorted Roses - Bright



SUGGESTED RETAIL PRICE: \$59.99 S, \$84.99 M (shown), \$119.99 L
 \$79.99 S, \$99.99 M (shown), \$159.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29926 - 8"H Rose Vase	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	12	18	24	stems Assorted 50cm Roses - Yellow, Hot Pink, Med Pink, Bi-Color (Carnival/Circus)	_____

B. FOLIAGE:

	S	M	L		
■	4	4	4	stems Salal	_____
■	2	2	2	stems Eucalytus - Seeded	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 16", Length 12"
 Medium: Arrangement Height 17", Length 13"
 Large: Arrangement Height 18", Length 14"



BF230-11KS



BF230-11KM



BF230-11KL

BF231-11KM

1 Dozen Roses - Red



SUGGESTED RETAIL PRICE: \$59.99 M (shown), \$79.99 KMBNDL
 \$79.99 M (shown), \$99.99 KMBNDL - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	M	BNDL		
■	1	1	Napco 29926 - 8"H Rose Vase	_____
■	1/2	1/2	Satin #40 - Ribbon - Red	_____
■	0	1	Napco - 16684 10"H Brown Bear	_____
■	0	1	Small Box of Chcolates	_____
			Total Whsle. Cost:	_____
			A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	M	BNDL		
■	12	12	stems 50cm Roses - Red Yellow, Hot Pink, Med Pink, Bi-Color (Carnival/Circus)	_____

B. FOLIAGE:

	M	BNDL		
■	3	3	stems Salal	_____
■	3	3	stems Monte Casino - White	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Medium: Arrangement Height 16", Length 12"



BF231-11KM



BF231-11KMBNDL

BF232-11KM

1 1/2 Dozen Roses - Red

**SUGGESTED RETAIL PRICE:** \$84.99

\$114.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- 1 Napco 92239 - 9"H Classic Garden Vase - Clear _____
 - 1/2 Satin #40 - Ribbon - Red _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:** ■ 18 stems 50cm Roses - Red _____

- FOLIAGE:** ■ 3 stems Salal _____
- 3 stems Monte Casino - White _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 17", Length 13"

BF233-11KM

2 Dozen Roses - Red

**SUGGESTED RETAIL PRICE:** \$119.99

\$159.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- 1 Napco 29923 - 10"H Urn Vase - Clear _____
 - 1/2 Satin #40 - Ribbon - Red _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:** ■ 24 stems 50cm Roses - Red _____

- FOLIAGE:** ■ 3 stems Salal _____
- 6 stems Monte Casino - White _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 22", Length 15"

BF234-11KM

3 Dozen Roses - Red



SUGGESTED RETAIL PRICE: \$179.99
\$219.99 Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- 1 Napco 29923- 10"H Urn Vase - Clear _____
- 1/2 #40 Wired Ribbon - Red _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 36 stems 50cm Roses - Red _____

- FOLIAGE:**
- 3 stems Salal _____
 - 6 stems Monte Casino - White _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 24", Length 18"

BF235-11KM

Sweetest Rose Bouquet - Pink



SUGGESTED RETAIL PRICE: \$59.99 S, \$84.99 M (shown), \$119.99 L
\$79.99 S, \$99.99 M (shown), \$159.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 1 | 1 | 1 | Napco 29926 | _____ |
| | | | | - 8"H Rose Vase - Clear | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | M | L | | |
|---|----|----|----|-----------------------------|-------|
| ■ | 10 | 12 | 16 | stems 50cm Roses | _____ |
| | | | | - Hot Pink/Med. Pink | _____ |
| ■ | 3 | 4 | 5 | stems Spray Roses - Lt Pink | _____ |
| ■ | 2 | 2 | 3 | stems Waxflower - Pink | _____ |

B. FOLIAGE:

- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 3 | 3 | 3 | stems Salal | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 16", Length 11"
Medium: Arrangement Height 17", Length 12"
Large: Arrangement Height 18", Length 13"



BF235-11KS



BF235-11KM



BF235-11KL

BF236-11KM**Yellow & Orange Rose Bouquet**

SUGGESTED RETAIL PRICE: \$59.99 S, \$84.99 M (shown), \$119.99 L
 \$79.99 S, \$99.99 M (shown), \$159.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29926 8"H Rose Vase - Clear	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	6	9	12	stems 50cm Roses - Bi-Color (Carnival/Circus)	_____
■	6	9	12	stems Roses - Yellow	_____

B. FOLIAGE:

	S	M	L		
■	1	1	1	stem Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 10"
 Medium: Arrangement Height 15", Length 11"
 Large: Arrangement Height 16", Length 12"



BF236-11KS



BF236-11KM



BF236-11KL

BF237-11KM**Purple & Orange Rose Bouquet**

SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 M (shown), \$69.99 L
 \$69.99 S, \$79.99 M (shown), \$89.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 92159 - 7" H Passion Vase - Purple	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	4	6	8	stems 50cm Roses - Orange	_____
■	4	6	8	stems 50cm Roses - Purple	_____

B. FOLIAGE:

	S	M	L		
■	3	3	3	stems Salal	_____
■	4	4	4	stems Statice - Purple	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 10"
 Medium: Arrangement Height 15", Length 11"
 Large: Arrangement Height 16", Length 12"



BF237-11KS



BF237-11KM



BF237-11KL

BF238-11KM

Purple Rose Bouquet



SUGGESTED RETAIL PRICE: \$59.99 S, \$84.99 M (shown), \$119.99 L
 \$79.99 S, \$99.99 M (shown), \$159.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29926 8"H Rose Vase - Clear	_____
■	1	1	1	Fitz Avery Bracelet - Lavender	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	12	18	24	stems 50cm Roses - Purple	_____
■	3	4	5	stems Waxflower - Purple	_____

B. FOLIAGE:

	S	M	L		
■	3	3	3	stem Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 11"
 Medium: Arrangement Height 15", Length 12"
 Large: Arrangement Height 16", Length 13"



BF238-11KS



BF238-11KM



BF238-11KL

BF239-11KM

Yellow Rose Bouquet



SUGGESTED RETAIL PRICE: \$59.99 S, \$84.99 M (shown), \$119.99 L
 \$79.99 S, \$99.99 M (shown), \$159.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29926 - 8" H Rose Vase - Clear	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	12	18	24	stems 50cm Roses - Yellow	_____

B. FOLIAGE:

	S	M	L		
■	3	3	3	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 11"
 Medium: Arrangement Height 15", Length 12"
 Large: Arrangement Height 16", Length 13"



BF239-11KS



BF239-11KM



BF239-11KL

BF240-11KS**Hot Pink Rose Bouquet**

SUGGESTED RETAIL PRICE: \$59.99 S, \$84.99 M (shown), \$119.99 L
 \$79.99 S, \$99.99 M (shown), \$159.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29926 8"H Rose Vase - Clear	_____
■	1	1	1	Yard Organza Ribbon - Pink Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	12	18	24	stems 50cm Roses - Hot Pink	_____
■	3	4	5	stems Waxflower - Pink	_____

B. FOLIAGE:

	S	M	L		
■	3	3	3	stems Salal Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 11"
 Medium: Arrangement Height 15", Length 12"
 Large: Arrangement Height 16", Length 13"

BF241-11KM**White Rose Bouquet**

SUGGESTED RETAIL PRICE: \$59.99 S, \$84.99 M (shown), \$119.99 L
 \$79.99 S, \$99.99 M (shown), \$159.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29926 - 8" H Rose Vase - Clear	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	12	18	24	stems 50cm Roses - White	_____
■	2	3	3	stems Gypsophillia	_____

B. FOLIAGE:

	S	M	L		
■	3	3	3	stems Salal Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 11"
 Medium: Arrangement Height 15", Length 12"
 Large: Arrangement Height 16", Length 13"



BF241-11KS



BF241-11KM



BF241-11KL

BF242-11KL

With Love Bouquet



SUGGESTED RETAIL PRICE: \$59.99 S, \$79.99 M, \$99.99 L (shown)
 \$79.99 S, \$99.99 M, \$129.99 L (shown) - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 92239 9"H Classic Garden Vase - Clear	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	3	4	6	stems 50cm Roses - Red	_____
■	3	4	6	stems 50cm Roses - Lt Pink	_____
■	3	4	5	stems Spray Roses - Pink	_____
■	3	4	5	stems Spray Roses - Cream	_____
■	4	8	8	stems Hypericum - Green	_____

B. FOLIAGE:

	S	M	L		
■	3	3	3	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 16", Length 10"
 Medium: Arrangement Height 17", Length 11"
 Large: Arrangement Height 18", Length 12"

BF243-11KM

Rosy Reflection



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

■	1	Napco 29460B - 5"Glass Cube - Clear	_____
■	1/2	Floral Foam Brick	_____
■	1	Cello Wrap - Silver	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:	■	3 stems 50cm Roses - Red	_____
	■	3 stems Alstroemeria - Pink	_____
	■	3 stems Spray Roses - Pink	_____
	■	2 stems Miniature Carnation - Red	_____

FOLIAGE:	■	3 stems Pittosporum - Variegated	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 10"

BF244-11KM

Her Perfect Day Bouquet



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29732C 6.5"H	_____
				Fluted Vase - Clear	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	5	7	8	stems Gerbera - Hot Pink	_____
■	4	5	6	stems Alstroemeria - Lt. Pink	_____
■	5	6	6	stems Hypericum - Green	_____

B. FOLIAGE:

	S	M	L		
■	2	2	3	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 10"
 Medium: Arrangement Height 15", Length 11"
 Large: Arrangement Height 16", Length 12"



BF244-11KS



BF244-11KM



BF244-11KL

BF245-11KS

My Sweetest Valentine Bouquet



SUGGESTED RETAIL PRICE: \$39.99 S (shown), \$49.99 M, \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 92159	_____
				- 7" H Passion Vase - Purple	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	5	7	8	stems 50cm Roses - Red	_____
■	4	5	6	stems Alstroemeria - White	_____
■	5	5	6	stems Med Carnation - Pink	_____
■	2	2	2	stems Monte Casino - Purple	_____

B. FOLIAGE:

	S	M	L		
■	2	2	3	stems Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 10"
 Medium: Arrangement Height 15", Length 11"
 Large: Arrangement Height 16", Length 12"

BF246-11KM

Valentine's Day Basket



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L
 \$59.99 S, \$69.99 M (shown), \$79.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 92790 8"H Dark Willow Basket	_____
■	1/2	1/2	1/2	Floral Foam Brick	_____
■	1/2	1/2	1/2	Yard Wired #9 Satin Ribbon - Red	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	3	4	5	stems 50cm Roses - Red	_____
■	3	4	5	stems 50cm Roses - Hot Pink	_____
■	2	2	2	stems Alstroemeria - White	_____
■	2	2	2	stems Mini Carnation - Pink	_____

B. FOLIAGE:

	S	M	L		
■	3	3	3	stems Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 13", Length 10"
 Medium: Arrangement Height 13", Length 10"
 Large: Arrangement Height 13", Length 10"



BF246-11KS



BF246-11KM



BF246-11KL

BF247-11KM

Valentine's Day Surprise



SUGGESTED RETAIL PRICE: \$49.99
 \$59.99 Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

■	1	Napco 92683 - 5"Glass Cube - Red	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■	6	stems 50cm Roses - Red	_____
■	4	stems Alstroemeria - Red	_____
■	5	stems Hypericum - Green	_____

FOLIAGE:

■	6	stems Bear Grass Heart	_____
■	2	stems Salal	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 10"

BF248-11KM**Citrus Delight****SUGGESTED RETAIL PRICE:** \$34.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 97957 - 5"H Mini Hobnail Vase - Green _____
 Total Whsle. Cost: _____
 A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 3 stems 50cm Roses - Hot Pink _____
 ■ 3 stems Alstroemeria - Pink _____
 ■ 2 stems Monte Casino - White _____

FOLIAGE: ■ 1 stem Pittosporum - Variegated _____
 Total Whsle. Cost: _____
 B. Retail = Whsle. Cost x 3.5 _____
 C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 8"

BF249-11KM**Sweetest Things Bouquet****SUGGESTED RETAIL PRICE:** \$34.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 97957 - 5"H Mini Hobnail Vase - Pink _____
 Total Whsle. Cost: _____
 A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 3 stems 50cm Roses - Red _____
 ■ 2 stems Spray Roses - Pink _____
 ■ 1 stem Waxflower - Pink _____
 ■ 3 stems Hypericum - Green _____

FOLIAGE: ■ 1 stem Pittosporum - Variegated _____
 Total Whsle. Cost: _____
 B. Retail = Whsle. Cost x 3.5 _____
 C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 8"

BF250-11KM

My Purple Posey



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

■ 1 Napco 97957 - 5"H Mini Hobnail Vase - Purple _____
Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 3 stems 50cm Roses - Purple _____
■ 2 stems Alstroemeria - Pink _____
■ 5 stems Hypericum - Green _____

FOLIAGE: ■ 2 stems Pittosporum - Variegated _____
Total Whsle. Cost: _____
B. Retail = Whsle. Cost x 3.5 _____
C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 8"



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**4"H FLOWER
POWER CACHE
- SMALL,
5 ASSTD.**



PRODUCT DETAILS:

Name	4"H Flower Power Cache - Small 5 Asstd.
Code	#31975
Unit Measure	4"L x 4"W x 4"H
Unit Price	\$1.31
Case Pack	20
Case Price	\$26.20

USED TO FULFILL:

- BF1-11K
- BF4-11K
- BF39-11K
- BF228-11KM

**4.75"H FLOWER
POWER CACHE
- MEDIUM,
5 ASSTD.**



PRODUCT DETAILS:

Name	4.75"H Flower Power Cache - Medium, 5 Asstd.
Code	#27637
Unit Measure	4.75"L x 4.75"W x 4.75"H
Unit Price	\$1.88
Case Pack	20
Case Price	\$37.60

USED TO FULFILL:

- BF22-11K
- BF34-11K
- BF38-11K
- BF51-11KS
- BF121-11KM
- BF123-11KM
- BF140-11KM
- BF152-11KM
- BF153-11KM
- BF155-11KM

**7.75"H SPRING
FLOWER
POWER VASE,
5 ASSTD.**



PRODUCT DETAILS:

Name	7.75"H Spring Flower Power Vase - 5 Asstd.
Code	#27638
Unit Measure	3.5"L x 3.5"W x 7.75"H
Unit Price	\$2.81
Case Pack	20
Case Price	\$56.20

USED TO FULFILL:

- BF5-11K
- BF10-11K
- BF28-11K
- BF42-11K
- BF62-11KM
- BF135-11KM

**3.25"H FLOWER
POWER TEA CUP
AND SAUCER,
3 ASSTD.**



PRODUCT DETAILS:

Name	3.25"H Flower Power Tea Cup and Saucer - 3 Asstd
Code	#28073
Unit Measure	3.5"L x 3.5"W x 3.25"H
Unit Price	\$4.13
Case Pack	12
Case Price	\$49.56

USED TO FULFILL:

- BF12-11K
- BF141-11KM

**5.5”H FLOWER
POWER BUD
VASE,
5 ASSTD.**



PRODUCT DETAILS:

Name	5.5”H Flower Power Bud Vase - 5 Asstd
Code	#28072
Unit Measure	2.25”L x 2.25”W x 5.5”H
Unit Price	\$1.88
Case Pack	20
Case Price	\$37.60

USED TO FULFILL:

- BF7-11K
- BF31-11K
- BF35-11K
- BF50-11KS
- BF57-11KS
- BF63-11KS/M
- BF77-11KM
- BF118-11KS/M
- BF147-11KM BU GW
- BF147-11KM JB
- BF147-11KM ED
- BF147-11KM AD
- BF147-11KM BU HB

**5.5”H SPRING
POWER
BUD VASE
- 5 ASSTD.**



PRODUCT DETAILS:

Name	5.5”H Spring Power Bud Vase - 5 Asstd.
Code	#28071
Unit Measure	5.5”H
Unit Price	\$1.88
Case Pack	20
Case Price	\$37.60

USED TO FULFILL:

- BF72-11KM

**7.75”H SPRING
POWER VASE,
5 ASSTD.**



PRODUCT DETAILS:

Name	7.75”H Spring Power Vase, 5 Asstd.
Code	#31969
Unit Measure	3.5”L x 3.5”W x 7.75”H
Unit Price	\$2.81
Case Pack	20
Case Price	\$56.20

USED TO FULFILL:

- BF28-11K
- BF42-11K

**4.75”H SPRING
POWER CACHE
- MEDIUM,
5 ASSTD.**



PRODUCT DETAILS:

Name	4.75”H Spring Power Cache - Medium, 5 Asstd.
Code	#31972
Unit Measure	4.75”L x 4.75”W x 4.75”H
Unit Price	\$1.88
Case Pack	20
Case Price	\$37.60

USED TO FULFILL:

- BF21-11K
- BF29-11K
- BF34-11K
- BF38-11K
- BF75-11KM

**4.5”H MUG
- WHITE**



PRODUCT DETAILS:

Name	4.5”H Mug - White
Code	#29782
Unit Measure	4.5”H
Unit Price	\$2.75
Case Pack	18
Case Price	\$49.50

USED TO FULFILL:

- BF36-11K
- BF145-11KM
- BF145-11KMD
- BF146-11KM

**7.75”H WHITE
CERAMIC
PITCHER**



PRODUCT DETAILS:

Name	7.75”H White Ceramic Pitcher
Code	#92786
Unit Measure	7.75”H
Unit Price	\$3.62
Case Pack	8
Case Price	\$29.00

USED TO FULFILL:

- BF76-11KM
- BF87-11KS/M/L
- BF88-11KS/M/L
- BF92-11KM
- BF92-11KED
- BF132-11KM
- BF133-11KM

**SMALL SQUARE
PLANTER
- 3 ASSTD.
CERAMIC**



PRODUCT DETAILS:

Name	Small Square Planter, 3 Asstd
Code	#17369
Unit Measure	5”H
Unit Price	\$4.88
Case Pack	12
Case Price	\$58.56

USED TO FULFILL:

- BF45-11KL

**SMALL ORCHID
PLANTER
- 3 ASSTD.
TERRA COTTA**



PRODUCT DETAILS:

Name	Small Orchid Planter, 3 Asstd
Code	#19441
Unit Measure	4.5”H
Unit Price	\$3.19
Case Pack	12
Case Price	\$38.28

USED TO FULFILL:

- BF45-11KS

**6.5”H GLASS
FLUTED VASE
- CLEAR**



PRODUCT DETAILS:

Name	6.5”H Glass Fluted Vase - Clear
Code	#29732C
Unit Measure	6.5”H x Op3”Dia
Unit Price	\$1.25
Case Pack	16
Case Price	\$19.99

USED TO FULFILL:

BF3-11K	BF183-11KM
BF68-11KM	BF205-11KM
BF78-11KM	BF216-11KM
BF80-11K	BF224-11KS/M/L
BF89-11KS/M/L	BF227-11KM
BF163-11KM	BF244-11KS/M/L
BF172-11KM	
BF182-11KM	

**8”H ROSE
VASE
- CLEAR**



PRODUCT DETAILS:

Name	8”H Rose Vase - Clear
Code	#29926
Unit Measure	8”H x Op2.5”Dia
Unit Price	\$1.66
Case Pack	12
Case Price	\$19.99

USED TO FULFILL:

BF44-11K	BF230-11KS/M/L
BF52-11KM	BF231-11KM/BNDL
BF53-11KS/M/L	BF235-11KS/M/L
BF64-11KM	BF236-11KS/M/L
BF79-11KM	BF238-11KS/M/L
BF82-11KS/M/L	BF239-11KS/M/L
BF104-11KS/M/L	BF240-11KS/M/L
BF164-11KM	BF241-11KS/M/L
BF169-11KM	
BF187-11KM	
BF229-11KS/M/L	

**8”H SWIRL
GLASS VASE
- CLEAR**



PRODUCT DETAILS:

Name	8”H Swirl Glass Vase - Clear
Code	#29924
Unit Measure	8”H x Op3.25”Dia
Unit Price	\$1.66
Case Pack	12
Case Price	\$19.99

USED TO FULFILL:

BF30-11K

**8”H GATHERING
VASE - CLEAR**



PRODUCT DETAILS:

Name	8”H Gathering Vase - Clear
Code	#29497
Unit Measure	8”H x Op4.5”Dia
Unit Price	\$1.83
Case Pack	9
Case Price	\$16.50

USED TO FULFILL:

BF25-11K
BF94-11KS/M/L
BF116-11KS/M/L
BF128-11KS/M/L
BF133-11KMC
BF165-11KM
BF166-11KM
BF168-11KM
BF199-11KM
BF202-11KM

**9”H CLASSIC
GARDEN VASE
- CLEAR**



PRODUCT DETAILS:

Name	9”H Classic Garden Vase - Clear*
Code	#92239
Unit Measure	9”H x Op4”Dia
Unit Price	\$2.15
Case Pack	12
Case Price	\$25.80

USED TO FULFILL:

- BF40-11K
- BF56-11KM
- BF189-11KM
- BF242-11KS/M/L

*Palletized Glassware Only

**10”H URN
VASE
- CLEAR**



PRODUCT DETAILS:

Name	10”H Urn Vase - Clear
Code	#29923
Unit Measure	10”H x Op4”Dia
Unit Price	\$3.00
Case Pack	6
Case Price	\$18.00

USED TO FULFILL:

- BF214-11KM
- BF233-11KM
- BF234-11KM

**4” GLASS
CUBE
- CLEAR**



PRODUCT DETAILS:

Name	4” Glass Cube - Clear
Code	#29459B
Unit Measure	4”L x 4”W x 4”H
Unit Price	\$2.67
Case Pack	12
Case Price	\$32.00

USED TO FULFILL:

- BF16-11K
- BF60-11KM
- BF73-11KM

**5” GLASS
CUBE
- CLEAR**



PRODUCT DETAILS:

Name	5” Glass Cube - Clear
Code	#29460B
Unit Measure	5”L x 5”W x 5”H
Unit Price	\$3.67
Case Pack	6
Case Price	\$22.00

USED TO FULFILL:

- BF17-11K
- BF90-11KS/M/L
- BF93-11KS/M/L
- BF103-11KM
- BF127-11KM
- BF130-11KS/M/L
- BF167-11KM
- BF174-11KM
- BF204-11KM
- BF221-11KM
- BF222-11KM
- BF243-11KM

**6" GLASS
RECTANGLE
VASE**



PRODUCT DETAILS:

Name	6" Glass Rectangle Vase
Code	#92446
Unit Measure	6"H x Op2"Dia
Unit Price	\$2.75
Case Pack	8
Case Price	\$22.00

USED TO FULFILL:

BF8-11K
BF15-11K
BF54-11KM
BF81-11K
BF173-11KM

**6"H CLEAR
GLASS
CYLINDER VASE**



PRODUCT DETAILS:

Name	6"H Clear Glass Cylinder Vase
Code	#29614
Unit Measure	6"H X Op6"Dia
Unit Price	\$5.33
Case Pack	6
Case Price	\$32.00

USED TO FULFILL:

BF86-11KS/M/L
BF97-11KS/M/L
BF102-11KS/M/L
BF171-11KM
BF175-11KM
BF176-11KM
BF177-11KM
BF185-11KM

**6.5"H GLASS
FLUTED VASE
- PINK**



PRODUCT DETAILS:

Name	6.5"H Glass Fluted Vase - Pink
Code	#29732
Unit Measure	6.5"H x Op3.5"Dia
Unit Price	\$1.25
Case Pack	16
Case Price	\$19.99

USED TO FULFILL:

BF2-11K BF120-11KS
BF84-11KS BF120-11KM
BF84-11KM BF120-11KL
BF84-11KL BF142-11KM
BF107-11KS BF215-11KM
BF107-11KM BF225-11KM
BF107-11KL

**7"H PURPLE
PASSION VASE**



PRODUCT DETAILS:

Name	7"H Purple Passion Vase
Code	#92159
Unit Measure	7"H x Op3.5"Dia
Unit Price	\$1.90
Case Pack	16
Case Price	\$30.40

USED TO FULFILL:

BF18-11K
BF85-11KS/M/L
BF104-11KSP
BF104-11KMP
BF104-11KLP
BF115-11KS/M/L
BF138-11KM
BF144-11KM
BF196-11KM
BF200-11KM
BF237-11KM
BF245-11KS/M/L

**7”H FLOWER
VASE GLASS
4 ASSTD.**



PRODUCT DETAILS:

Name	7”H Flower Vase Glass - 4 Asstd.
Code	#97063
Unit Measure	7”H x Op3.5”Dia
Unit Price	\$1.88
Case Pack	16
Case Price	\$30.00

USED TO FULFILL:

- BF134-11KM
- BF134-11KM PK
- BF139-11KS
- BF139-11KM
- BF139-11KL
- BF151-11KM
- BF217-11KM

**5” GLASS
CUBE,
3 ASSTD.**



PRODUCT DETAILS:

Name	5” Glass Cube - 3 Asstd.
Code	#92683
Unit Measure	5”L x 5”W x 5”H
Unit Price	\$2.77
Case Pack	9
Case Price	\$25.01

USED TO FULFILL:

- BF11-11K
- BF23-11K
- BF67-11KM
- BF247-11KM

**9.5”H GLASS
GATHERING
VASE, 3 ASSTD.**



PRODUCT DETAILS:

Name	9.5”H Glass Gathering Vase - 3 Asstd.
Code	#92684
Unit Measure	9.5”H x Op3.75”Dia
Unit Price	\$2.66
Case Pack	9
Case Price	\$23.99

USED TO FULFILL:

- BF20-11K
- BF24-11K
- BF43-11KM
- BF66-11KM

**8”H SWIRL
GLASS VASE,
3 ASSTD.**



PRODUCT DETAILS:

Name	8”H Swirl Glass Vase - 3 Asstd.
Code	#92685
Unit Measure	8”H x Op3.5”Dia
Unit Price	\$2.22
Case Pack	9
Case Price	\$19.99

USED TO FULFILL:

- BF6-11K
- BF37-11K
- BF113-11KS/M/L
- BF129-11KS/M/L
- BF143-11KMB

**8”H RIBBED
GINGER VASE**



PRODUCT DETAILS:

Name	8”H Ribber Ginger Vase
Code	#92686
Unit Measure	8”H x Op3.5”Dia
Unit Price	\$3.75
Case Pack	9
Case Price	\$33.75

USED TO FULFILL:
BF111-11KM

**9”H GATHERING
CUBE VASE
- RUBY**



PRODUCT DETAILS:

Name	9”H Gathering Cube Vase - Ruby
Code	#29738
Unit Measure	9”H x Op4.5”Sq
Unit Price	\$2.70
Case Pack	10
Case Price	\$27.00

USED TO FULFILL:
BF110-11KM

**8”H GATHERING
VASE - BASIL**



PRODUCT DETAILS:

Name	8”H Gathering Vase - Basil
Code	#29731
Unit Measure	8”H x Op4.5”Dia
Unit Price	\$2.33
Case Pack	9
Case Price	\$21.00

USED TO FULFILL:
BF41-11K

**9.5”H GLASS
GATHERING
VASE
- COBALT**



PRODUCT DETAILS:

Name	9.5”H Glass Gathering Vase - Cobalt
Code	#29739S
Unit Measure	9.5”H x Op3.75”Dia
Unit Price	\$3.00
Case Pack	8
Case Price	\$23.99

USED TO FULFILL:
BF13-11K

**5”H MINI
HOBNAIL VASE
AND T-LITE
HOLDER
- 3 ASSTD**



PRODUCT DETAILS:

Name	5”H Mini Hobnail Vase and T-Lite Holder - 3 Asstd.
Code	#97957
Unit Measure	5”
Unit Price	\$2.75
Case Pack	12
Case Price	\$33.00

USED TO FULFILL:

- BF248-11KM
- BF249-11KM
- BF250-11KM

**8”H WILLOW
BASKET**



PRODUCT DETAILS:

Name	8”H Willow Basket
Code	#92790
Unit Measure	8”H
Unit Price	\$2.33
Case Pack	2
Case Price	\$27.99

USED TO FULFILL:

- BF101-11KM
- BF211-11KM
- BF212-11KM
- BF246-11KS/M/L

**6.5”H POT
COVER
- 4 ASSTD.**



PRODUCT DETAILS:

Name	6.5”H Pot Cover - 4 Asstd.
Code	#61071
Unit Measure	6.5”H x Op7”Dia
Unit Price	\$2.70
Case Pack	24
Case Price	\$64.80

USED TO FULFILL:

- BF154-11KM

**SPLITWOOD
HANDLED
BASKET -
SMALL & LARGE**



PRODUCT DETAILS:

Name	Splitwood Handled Basket - Small & Large
Code	#28681
Unit Measure	9.5”L Small, 11.5”L Large
Unit Price	\$2.67
Case Pack	12
Case Price	\$32.04

USED TO FULFILL:

- BF9-11K
- BF33-11K
- BF48-11KS/M/L
- BF91-11KM
- BF108-11KM
- BF109-11KM
- BF137-11KM
- BF159-11KM
- BF191-11KS/M
- BF203-11KM
- BF209-11KM
- BF210-11KM

**6”H POT WILLOW TRAYS
4 ASSTD.**



PRODUCT DETAILS:

Name	6”H Pot Willow Trays 4 Asstd.
Code	#62547
Unit Measure	6”H x Op14”Dia
Unit Price	\$2.81
Case Pack	4
Case Price	\$11.24

USED TO FULFILL:
BF191-11KL

**4”H SQUARE PLANTER
- BLUE & WHITE,
4 ASSTD.**



PRODUCT DETAILS:

Name	4”H Square Planter - Blue & White, 4 Asstd.
Code	#27417
Unit Measure	4”H
Unit Price	\$3.75
Case Pack	48
Case Price	\$180.00

USED TO FULFILL:
BF14-11K

10”H DARK BROWN BEAR



PRODUCT DETAILS:

Name	10”H Dark Brown Bear
Code	#16684
Unit Measure	10”H
Unit Price	\$5.00
Case Pack	9
Case Price	\$45.00

USED TO FULFILL:
BF218-11KM
BF219-11KM
BF231-11KMBNDL

14”H BROWN BEAR



PRODUCT DETAILS:

Name	14” H Brown Bear
Code	#16689
Unit Measure	14” H
Unit Price	\$7.50
Case Pack	6
Case Price	\$44.99

USED TO FULFILL:
BF106-11KM
BF147-11KM BU HB
BF147-11KM BU GW
BF159-11KM

**5”H PASTEL
BUSHEL POT
COVER,
3 ASSTD**



PRODUCT DETAILS:

Name	5”H Pastel Bushel Pot Cover, 3 Asstd
Code	#64091
Unit Measure	5”H x Op4.75”Dia
Unit Price	\$1.88
Case Pack	60
Case Price	\$112.80

USED TO FULFILL:

BF74-11KM
BF119-11KS/M/L

**5”H ROUND
IRIDESCENT
POT COVER,
3 ASSTD.**



PRODUCT DETAILS:

Name	5”H Round Iridescent Pot Cover - 3 Asstd.
Code	#64212
Unit Measure	5”W x 4.5”H
Unit Price	\$1.88
Case Pack	48
Case Price	\$90.24

USED TO FULFILL:

BF19-11K
BF32-11K
BF61-11KM
BF70-11KM

**TI LEAF
RIBBON**



PRODUCT DETAILS:

Name	Ti Leaf Ribbon
Code	#92716
Unit Measure	1 Roll
Unit Price	\$44.00
Case Pack	1
Case Price	\$44.00

USED TO FULFILL:

BF8-11K
BF15-11K
BF17-11K
BF86-11KS/M/L
BF90-11KS/M/L
BF93-11KS/M/L
BF102-11KS/M/L
BF127-11KM
BF171-11KM
BF176-11KM
BF177-11KM

**8 OZ. HARRY
LONDON
CHOCOLATES**



PRODUCT DETAILS:

Name	8oz. Harry London Chocolate
Code	#28909
Unit Measure	6 9/16”W x 8 1/8”L x 1 1/2”H
Unit Price	\$6.17
Case Pack	12
Case Price	\$74.00

USED TO FULFILL:

BF105-11KM

**BALLOON
- ADMINISTRATIVE
PROFESSIONALS
DAY**



PRODUCT DETAILS:

Name	Balloon - Administrative Professionals Day
Code	#92616
Unit Measure	18"H
Unit Price	\$0.87
Case Pack	25
Case Price	\$21.75

USED TO FULFILL:
BF147-11KM AD

**BALLOON
- GET WELL**



PRODUCT DETAILS:

Name	Balloon - Get Well
Code	#92617
Unit Measure	18"H
Unit Price	\$0.87
Case Pack	25
Case Price	\$21.75

USED TO FULFILL:
BF147-11KM GW
BF147-11KM BU GW

**BALLOON
- HAPPY
BIRTHDAY**



PRODUCT DETAILS:

Name	Balloon - Happy Birthday
Code	#92602
Unit Measure	18"H
Unit Price	\$0.87
Case Pack	25
Case Price	\$21.75

USED TO FULFILL:
BF147-11KM
BF147-11KM BU HB

**BALLOON
- SMILEY FACE**



PRODUCT DETAILS:

Name	Balloon - Smiley Face
Code	#92606
Unit Measure	18"H
Unit Price	\$0.87
Case Pack	25
Case Price	\$21.75

USED TO FULFILL:
BF147-11KM JB

Pricing The floral industry uses many different pricing formulas to determine suggested retail pricing. The following mark-ups for wholesale fresh flowers, foliage, plants and hard goods were used to determine the retail costs and suggested retail pricing shown in this Workroom Manual:

Hard Goods	2.5x mark-up
Fresh Flowers, Foliage & Plants.....	3.5x mark-up
Labor	20% mark-up

Each independent professional retail florist has their own unique overhead, operating, and purchasing costs, therefore you should determine mark-ups based on formulas that best support your business practices and expected profit margins. The mark-up formula used in this Workroom Manual is just an example of one common method and is to be used only as a guide. Please be sure to include any additional charges (i.e. freight) where applicable.

To compute the grand total for each Workroom Manual recipe, simply follow the easy-to-use worksheet steps provided for you on each arrangement page.

Step A: Retail Hard Good Costs* = Total of all Hard Good Costs x 2.5

Step B: Retail Flower, Foliage & Plant Costs** = Total of all Flower, Foliage, and Plant Costs x 3.5

Step C: Retail Subtotal = Retail Hard Good Costs (A) + Retail Flower, Foliage & Plant Costs (B)

Labor*** = Retail Subtotal (C) x 20%

GRAND TOTAL = Add Retail Subtotal (C) + Labor

Suggested Retail Prices (SRP) shown in this Workbook Manual have been determined by rounding up the arrangement Grand Total amount to the next logical or “consumer friendly” Suggested Retail Price point (i.e. \$23.49 would be rounded up to \$24.99 SRP). *The Suggested Retail Prices shown are provided as a basic guide only.*

Important Notes

* *Hard Good Costs may vary based on purchasing quantities and specific supplier purchasing requirements. Therefore, the suggested retail prices are provided as a basic guide only.*

** *Flower, Foliage and Plant Costs are affected by seasonal demand and regional weather conditions. Therefore, the suggested retail prices are provided as a basic guide only.*

*** *Labor percentages may vary based on a number of factors such as market demand, skill set/level of experience, etc. The suggested retail prices in this book are determined by adding a labor charge of 20%. Labor charges can often be higher when a greater level of difficulty is required, such as in some wedding or personal tribute arrangements.*

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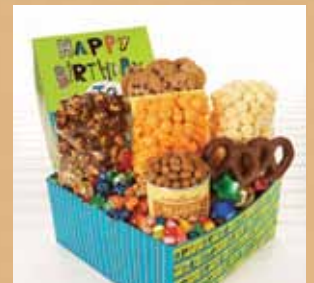
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